Monthly Newsletter of the Georgia Real Estate Commission

GREC RENews



| This Issue | |
|---------------------------|--------|
| Scholarship Opportunities | P. 1 - |
| Job Opening at GREC | P. 1 |
| Disciplinary Stats | P. 1 |
| Focus on Terminology | P. 2 |

2020 Calendar

In-Class Schedules and Events TBA

Link to the Georgia Real Estate License Laws, Rules, and Regulations

Link to GREC
Disciplinary
Actions
View Current
Suspensions and
Revocations

Link to Proposed Rule Changes

Georgia Real Estate Commission Suite 1000 International Tower 229 Peachtree Street NE Atlanta, GA 30303-1605 Phone 404-656-3916

Scholarships For Real Estate Related Designations and Certifications

If you are interested in learning about commercial real estate, already practice commercial real estate, want to gain knowledge to specialize in a specific aspect of real estate or just pursue education, there are scholarships from several sources. This article gives an overview of ongoing scholarships for designation programs from CCIM and GAR. Application requirements and details must be obtained from the organization or their website. Some require memberships in an organization, and most are designed to complete a designation program.

CCIM Scholarships

Scholarships toward the Certified Commercial Investment Member Designation (CCIM) require the application be submitted by October 31st.

"Furthering our commitment to education, Georgia CCIM is proud to offer scholarships for the CCIM designation program. Please note, scholarships awarded by Georgia CCIM will be paid upon successful completion of a CCIM core curriculum course. Documentation of completion (receipt and course certificate) will be required prior to payment. Should you have any questions, please contact scholarship chair at Georgia CCIM for more information."

Source: http://www.georgiaccim.com/Content/Education/Scholarship-Information.aspx

There are four (4) different scholarships available towards any CCIM core course eligible to current members of the Georgia CCIM Chapter and members and one is for Georgia State University Students. There are additional scholarships as well as continued on the next page....

Job Opportunity at the Georgia Real Estate Commission

Opening for position as Investigator with GREC. For more information, go to https://grec.state.ga.us/job-opportunity-at-grec/

| September 2020 Commission Actions Taken | |
|---|----|
| Cases Sent to the Attorney General for Review and Disposition by Consent Order or by Hearing | 2 |
| Cease & Desist Orders Issued | 2 |
| Citations Issued | 8 |
| Letter of Findings Issued | 0 |
| Consent Orders Entered Into | 1 |
| Final Orders of Revocation of Licensure | 0 |
| Cases Closed for Insufficient Evidence or No Apparent Violation | 5 |
| Licensing Cases - Applicant has a Criminal Conviction - License Issued | 11 |
| Licensing Cases - Applicant has a Criminal Conviction - License Denied | 1 |
| | |
| Total | 30 |

Click here to review a legend of the disciplinary actions the Commission may impose.

Online Courses from GREC approved for:

- ✓ License Law
- ✓ Continuing Ed
- ✓ Instructor CE
- √ 3 9 Hours CE
- Being a Broker and Staying Out of Trouble
- 2. Avoiding Trust
 Account Trouble
- Practicing Real
 Estate & Staying
 Out of Trouble

Click Here to Enroll \$10 Each

To sign up to receive the GREC RENewsletter Click Here

Submit a Comment or suggestion Click Here

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Scholarships...

CCIM Course Scholarships

This scholarship is awarded to active Georgia CCIM members pursuing the CCIM designation who demonstrate commitment and professionalism in the commercial real estate industry. The scholarship provides full tuition for one designation course.

Cultural Diversity Education Program

This program offers discounted tuition for the CCIM Foundations of Success in Commercial Real Estate course, a two-day course on the basics of Commercial Investment Real Estate. <u>Learn more</u>.

Their <u>website contains CCIM Scholarship Information.</u> and the Georgia CCIM Scholarship Application Deadline is October 31. <u>APPLY HERE</u>.

There are also education scholarships available from the Georgia Association of REALTORS®.

The **Georgia Real Estate Commission** helps fund a grant for the <u>Georgia Association</u> of <u>REALTORS® Scholarship Foundation</u>. Scholarships are available to all Georgia licensees, not just members of the Association, for real estate related courses that lead to a real estate designation or certification.

"The scholarship program was developed to assist persons in the real estate field who are seeking to obtain a related designation such as the GRI (Graduate, REALTOR® Institute), CPM (Certified Property Manager), CAE (Certified Association Executive), CRS (Certified Residential Specialist), CRB (Certified Real Estate Brokerage Manager) and the many other designations in real estate related fields. For a list of approved certifications/or designations see below. If a course is not included on this list, contact the Professional Development Department at scholarships@garealtor.com to request a form to submit the course for scholarship consideration. Once the form has been submitted, the Scholarship Foundation will determine whether that course meets the requirements for scholarship eligibility."

Source: https://garealtor.com/education/scholarships/gar-licensee-scholarships/

Designations offer the licensee an opportunity to pursue a specialty and advanced training as well as provide credits for Continuing Education. Georgia licensees are encouraged to obtain CE credits in programs of training that benefit their area of practice as well as their clients and customers.

Licensees are required to obtain 36 Hours of continuing education credit for each 4-year renewal period. Three (3) of those houses must be in specific license law topics as approved by the Georgia Real Estate Commission.



Focus on Terminology: "Specialization"

According to Merriam-Webster, the definition of specialize is "to concentrate one's efforts in a special activity, field, or practice."

https://www.merriam-webster.com/dictionary/specialize

It would be a violation of the Georgia License Law Rules and Regulations to provide services beyond the licensee's level of competency. Therefore, the licensee must be careful to obtain the education and experience needed to competently provide brokerage services and protect and safeguard the interest of the public. Sometimes it is better for the licensee to refer the client/transaction to a licensee specialized in that field of practice and then the licensee can gain experience by participating in the transaction process.