Georgia Appraisal Fee Study 2014

A Study Funded and Conducted for the Georgia Real Estate Appraisers Board

May 2015

Alan Tidwell¹ Andres Jauregui² Joseph Rabianski³

¹ Alan Tidwell, Ph.D., Department of Accounting and Finance, Turner College of Business, Columbus State University, 4225 University Avenue; Columbus, GA 31907, (706) 507-8160 (Phone) atidwell@columbusstate.edu

² Andres Jauregui, Ph.D., Department of Accounting and Finance, Turner College of Business, Columbus State University, 4225 University Avenue; Columbus, GA 31907, (706) 507-8049 (Phone) jauregui andres@columbusstate.edu

³ Joseph S. Rabianski, Ph.D., Chair and Professor Emeritus Department of Real Estate, Robinson College of Business, Georgia State University, <u>jrabianski@gsu.edu</u>

Contents

ln ⁻	troduction	1
M	ethodology and Data	2
	Georgia MSA and non-MSA Map – Figure 1	5
Αŗ	ppraiser Survey – Summary of Findings	6
Ту	pical appraisal fees charged to non-AMC clients – Table 1	8
Le	nder Survey – Summary of Findings	9
Ту	pical appraisal fees paid directly to appraisers from non-AMC Clients - Table 2	12
Αŗ	ppraiser and Lender Fee Comparison	13
Αŗ	ppraiser and Lender Fee Comparison – Table 3	14
Cc	ombined Appraiser and Lender Median Fee Schedule – Table 4	15
Αŗ	ppraiser Survey Results	17
	Percent Licensed Appraisers	17
	License Classification	18
	Appraiser Experience	19
	Appraiser Office Location	20
	Geographic location of appraiser respondents (National)	21
	Geographic distribution of appraiser respondents (Georgia)	22
	Appraisal Volume	23
	Percentage of Appraisals not involving an AMC	24
	Geographic Location of Appraisal Subject Property	25
	Form 1004 (Full appraisal) – Urban Fees by Region	26
	Form 1004 (Full appraisal) – Suburban Fees by Region	27
	Form 1004 (Full appraisal) – Rural Fees by Region	28
	Form 1004 FHA (Full appraisal for FHA) – Urban Fees by Region	29
	Form 1004 FHA (Full appraisal for FHA) – Suburban Fees by Region	30
	Form 1004 FHA (Full appraisal for FHA) – Rural Fees by Region	31
	Form 1025 (1-4 units) residential income property) – Urban Fees by Region	32
	Form 1025 (1-4 units) residential income property) – Suburban Fees by Region	33
	Form 1025 (1-4 units) residential income property) – Rural Fees by Region	34
	Form 1073 (Individual condominium unit appraisal) – Urban Fees by Region	35
	Form 1073 (Individual condominium unit appraisal) – Suburban Fees by Region	36
	Form 1073 (Individual condominium unit appraisal) – Rural Fees by Region	37

	Form 2055 (Exterior-only inspection appraisal) - Urban Fees by Region	. 38
	Form 2055 (Exterior-only inspection appraisal) – Suburban Fees by Region	. 39
	Form 2055 (Exterior-only inspection appraisal) – Rural Fees by Region	. 40
	Percentage of Appraisers that Charge Additional fees for Complex Appraisals	. 41
	Typical Complex Appraisal Fee Increase	. 42
	Percentage of Appraisers with a Professional Designation	. 43
	Appraiser Professional Organization Membership Distribution	. 44
Le	ender Survey Results	. 45
	Position/Occupation Distribution	. 45
	Employer/Company Description	. 47
	Office Location	. 48
	Exhibit 3 Geographic location of lender respondents (National)	. 49
	Exhibit 4 Geographic distribution of lender respondents (Georgia)	. 50
	Loan Volume (Georgia)	. 51
	Percentage of Appraisals Ordered Directly from an Appraiser	. 52
	Geographic Location of Appraisals	. 53
	Form 1004 (Full appraisal) – Urban Fees by Region	. 55
	Form 1004 (Full appraisal) – Suburban Fees by Region	. 56
	Form 1004 (Full appraisal) – Rural Fees by Region	. 57
	Form 1004 FHA (Full appraisal for FHA) – Urban Fees by Region	. 58
	Form 1004 FHA (Full appraisal for FHA) – Suburban Fees by Region	. 59
	Form 1004 FHA (Full appraisal for FHA) – Rural Fees by Region	. 60
	Form 1025 ((1-4 units) residential income property) – Urban Fees by Region	. 61
	Form 1025 ((1-4 units) residential income property) – Suburban Fees by Region	. 62
	Form 1025 ((1-4 units) residential income property) – Rural Fees by Region	. 63
	Form 1073 (Individual condominium unit appraisal) – Urban Fees by Region	. 64
	Form 1073 (Individual condominium unit appraisal) – Suburban Fees by Region	. 65
	Form 1073 (Individual condominium unit appraisal) – Rural Fees by Region	. 66
	Form 2055 (Exterior-only inspection appraisal) – Urban Fees by Region	. 67
	Form 2055 (Exterior-only inspection appraisal) – Suburban Fees by Region	. 68
	Form 2055 (Exterior-only inspection appraisal) – Rural Fees by Region	. 69
	Percentage of Lenders that Pay Additional fees for Complex Appraisals	. 70
	Typical Complex Appraisal Fee Increase	. 71

	Percentage of Lenders that pay more based on appraiser education / experience	. 72
	Typical Appraisal Fee Increase for Certified Appraisers	. 73
	Appraiser Designations and Appraiser Selection or Fees Paid	. 74
R	eferences	. 75
Α	ppraiser Survey	. 76
Le	ender Survey	. 90

Introduction

The purpose of this study is to provide the Georgia Real Estate Appraisers Board with an analysis of non-Appraisal Management Company (AMC) appraisal fees experienced by appraisers and lenders in the State of Georgia. In May 2009, Freddie Mac, the Federal Housing Finance Agency (FHFA), and the New York State Attorney General jointly issued the Home Valuation Code of Conduct (HVCC) to increase independence and accuracy in the appraisal process, including the procurement of appraisals. A result of HVCC was a substantial increase in Appraisal Management Companies. As lender reliance on AMCs grew and the perception that appraisers were being compensated unfairly intensified, so did the need to safeguard appraisal quality. This concern directed the "customary and reasonable" appraisal fee language in The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act). This act also granted rulemaking authority under the Truth in Lending Act (TILA) to the Consumer Financial Protection Bureau (CFPB).

In June 2013, the Consumer Financial Protection Bureau released a document titled CFPB Consumer Laws and Regulations, Truth in Lending Act. The part of the document referencing appraisal fees states.

'The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act) amended the TILA to include several provisions that protect the integrity of the appraisal process when a consumer's home is securing the loan. The rule also requires that appraisers receive customary and reasonable payments for their services. The appraiser and loan originator compensation requirements had a mandatory compliance date of April 6, 2011.

These regulations are codified in the Code of Federal Regulations (CFR), Title 12, Chapter X, Part 1026, Subpart E, Section 1026.42 Valuation Independence, subsection (f) Customary and Reasonable Compensation. Paragraphs (1) and (3) form the motivation of this study.

'(1)Requirement to provide customary and reasonable compensation to fee appraisers. In any covered transaction, the creditor and its agents shall compensate a fee appraiser for performing appraisal services at a rate that is customary and reasonable for comparable appraisal services performed in the geographic market of the property being appraised. For purposes of paragraph (f) of this section, "agents" of the creditor do not include any fee appraiser as defined in paragraph (f)(4)(i) of this section.

- (3)Alternative presumption of compliance. A creditor and its agents shall be presumed to comply with paragraph (f)(1) of this section if the creditor or its agents determine the amount of compensation paid to the fee appraiser by relying on information about rates that:
- (i) Is based on objective third-party information, including fee schedules, studies, and surveys prepared by independent third parties such as government agencies, academic institutions, and private research firms;
- (ii) Is based on recent rates paid to a representative sample of providers of appraisal services in the geographic market of the property being appraised or the fee schedules of those providers; and
- (iii) In the case of information based on fee schedules, studies, and surveys, such fee schedules, studies, or surveys, or the information derived therefrom, excludes compensation paid to fee appraisers for appraisals ordered by appraisal management companies, as defined in paragraph (f)(4)(iii) of this section.'

Methodology and Data

.

An online survey⁴ was conducted to document customary and reasonable residential appraisal fees in the State of Georgia for 2014. Real estate appraisers, banks, and mortgage lenders were surveyed to account for residential appraisal fees received and paid, per federal regulations as codified in Title 12, Chapter X, Part 1026, Subpart E, Section 1026.42 Valuation Independence, subsection (f) Customary and Reasonable Compensation Paragraph (3) of the Code of Federal Regulations (CFR), the use of fees paid to appraisers for appraisals ordered from appraisal management companies (AMCs) was excluded in our analysis. The Georgia Real Estate Commission (GREC), Georgia Bankers Association, the Mortgage Bankers Association of

⁴ Some of the survey questions were similar to those used in the Louisiana Residential Real Estate Appraisal Fee Study for 2012 and the Utah Residential Real Estate Appraisal Fee Study conducted in 2013. We acknowledge these prior studies as they positively influenced this study.

Georgia, and the Nationwide Mortgage Licensing System & Registry (NMLS) provided avenues for locating survey participants.

Two survey instruments, attached as Appendices, were prepared and distributed to Appraisers and Lenders, respectively, to collect data on residential appraisal fees parceled by appraisal type, location, and urbanicity. The surveys differed slightly accounting for uniqueness concerning demographic and professional experiences of each group; however, both groups were queried relating to appraisal fees. Participants were asked to provide typical appraisal fees on five appraisal types, in urban, suburban, and rural areas located in twenty geographic regions comprising the State of Georgia.

Appraisal types include, Form 1004 (Full appraisal), Form 1004 FHA (Full appraisal for FHA), Form 1025 (Small (1-4 units) residential income property appraisal), Form 1073 (Individual condominium unit appraisal), and Form 2055 (Exterior-only inspection appraisal).

The geographic areas were delineated based on Metropolitan Statistical Area (MSA) classifications, and counties not classified by MSA were grouped in Non-MSA regions based on location and proximity. The geographic areas are identified as, Albany MSA, Athens MSA, Atlanta MSA, Augusta MSA, Brunswick MSA, Chattanooga MSA, Columbus MSA, Dalton MSA, Gainesville MSA, Hinesville-Fort Stewart MSA, Macon-Warner Robins MSA, Rome MSA, Savannah MSA, Valdosta MSA, Central-East non-MSA Region, Central-West non-MSA Region, North-East non-MSA Region, South-East non-MSA Region, and South-West non-MSA Region. See Figure 1, MSA and Non-MSA Regions.

The survey was hosted by *Qualtrics*, an online survey management system. In support of the study and in order to increase appraiser survey participation, the GREC distributed two invitation emails to 3,467⁵ Georgia appraisers containing a link to the appraiser survey on March 3, 2015 and March 16, 2015. The Atlanta Chapter of the Appraisal Institute also sent a reminder email to its members on or about April 27, 2015. Similarly, the Georgia Bankers Association distributed two invitation emails, with lender survey link, to key contacts at member banks. The first email

-

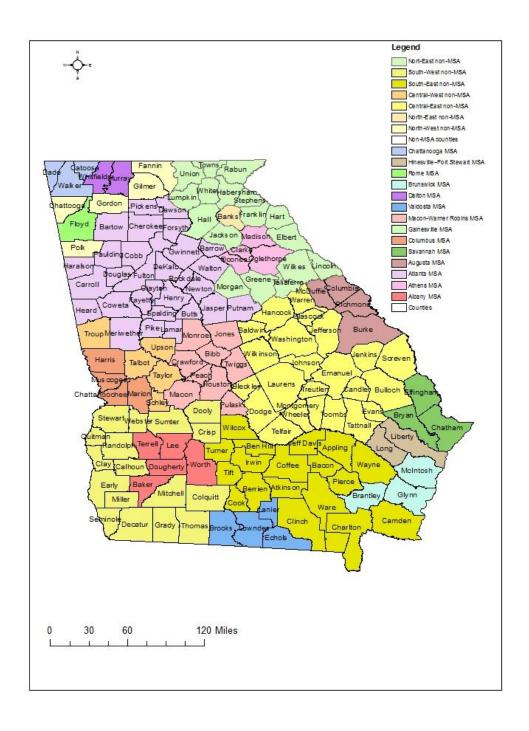
⁵ 3,652 emails were successfully delivered to appraisers from the GREC; however 185 represented appraisers working for AMCs reducing the number to 3,467 non-AMC employed appraisers.

was distributed to 210 contacts on March 4, 2015, and the second email, to 191 contacts, was on March 24, 2015. To increase participation with mortgage bankers/brokers the Mortgage Bankers Association of Georgia emailed 150 members on March 19, 2015. We also downloaded a list of Georgia non-depository mortgage banking companies from the NMLS Resource Center. We then collected a proprietary list of email contacts and distributed emails to approximately 601 mortgage bankers/brokers beginning May 4, 2015 and ending May 6, 2015. The survey closed on May 11, 2015.

⁶ The Georgia Bankers Association also encouraged recipients of the survey to forward the link to other appropriate individuals within their office.

⁷ http://mortgage.nationwidelicensingsystem.org/Pages/default.aspx

Georgia MSA and non-MSA Map – Figure 1



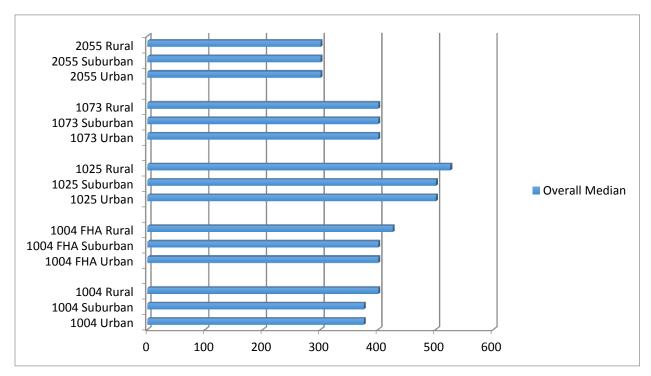
Appraiser Survey – Summary of Findings

- 1,192 individuals responded to the appraiser survey, representing a 34 percent response rate.
- Approximately 98 percent of participants held a license allowing them to conduct residential real estate appraisals in the State of Georgia in 2014.
- A total of 96.25 percent of respondents were either classified as a Certified General, Certified Residential, or Licensed appraisers. The remaining 3.75 percent were Registered Appraisers. Approximately 55 percent have more than 15 years of experience. The most common range of experience is between 11 and 25 years, accounting for approximately 64 percent of survey respondents.
- Geographically the sample of appraiser office locations is robust covering 118 counties in Georgia and 27 offices located outside of Georgia. Respondents also performed appraisals on properties located in all twenty of our MSA and non-MSA regions. Approximately 67 percent of responses were from the Atlanta MSA, followed by about 13 and 12 percent in the Northeast non-MSA and Gainesville MSA regions, respectfully.
- Approximately 65.92 percent of respondents completed more than 100 residential appraisals and only 14.53 percent or 162 appraisers completed 25 or fewer in 2014. Approximately 12 percent of participants reported 100 percent of residential appraisals were ordered and paid for directly by non-AMC clients or lenders, while approximately 15 percent of respondents completed appraisals exclusively for AMCs. Fifty one percent of respondents completed more than 25 percent of residential appraisal assignments ordered directly by non-AMC clients or lenders in the State of Georgia in 2014.
- The typical residential appraisal fee for a Form 1004 Full Appraisal in an urban location has a regional median range of \$350 to \$400, with an overall median of \$375; suburban location has a regional median range of \$350 to \$400, with an overall median of \$375; and rural location has a regional median range of \$375 to \$450, with an overall median of \$400.

- The typical residential appraisal fee for a Form 1004 FHA Full Appraisal for FHA in a urban location has a regional median range of \$350 to \$425, with an overall median of \$400, suburban location has a regional median range of \$350 to \$405, with an overall median of \$400, and rural location has a regional median range of \$400 to \$450, with an overall median of \$425.
- The typical residential appraisal fee for a Form 1025 FHA Small (1-4 units) residential income property appraisal in a urban location has a regional median range of \$450 to \$550, with an overall median of \$500, a suburban location has a regional median range of \$450 to \$550, with an overall median of \$500, and a rural location has a regional median range of \$450 to \$600, with an overall median of \$525. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.
- The typical residential appraisal fee for a Form 1073 Individual condominium unit appraisal in a urban location has a regional median range of \$350 to \$450, with an overall median of \$400, a suburban location has a regional median range of \$375 to \$450, with an overall median of \$400, and a rural location has a regional median range of \$375 to \$450, with an overall median of \$400.
- The typical residential appraisal fee for a Form 2055 Exterior-only inspection appraisal in an urban location has a regional median range of \$263 to \$350, with an overall median of \$300, suburban location has a regional median range of \$263 to \$325, with an overall median of \$300, rural location has a regional median range of \$275 to \$338, with an overall median of \$300.
- Typical appraisal fees charged to non-AMC clients are summarized in Table 1
- Approximately 93 percent of respondents charge additional fees for appraisals of complex, unique, or very expensive properties, and the fee increase is more than \$100 according to approximately 68 percent of respondents.

Typical appraisal fees charged to non-AMC clients – Table 1

Form	Location	Overall Median	Median by region (Min)	Median by region (Max)
1004 Urban		375	350	400
1004	Suburban	375	350	400
1004	Rural	400	375	450
1004 FHA	Urban	400	350	425
1004 FHA	Suburban	400	350	400
1004 FHA	Rural	425	400	450
1025	Urban	500	450	550
1025	Suburban	500	450	550
1025	Rural	525	450	600
1073	Urban	400	350	450
1073	Suburban	400	375	450
1073	Rural	400	375	450
2055	Urban	300	263	350
2055	Suburban	300	263	325
2055	Rural	300	275	338



Lender Survey – Summary of Findings

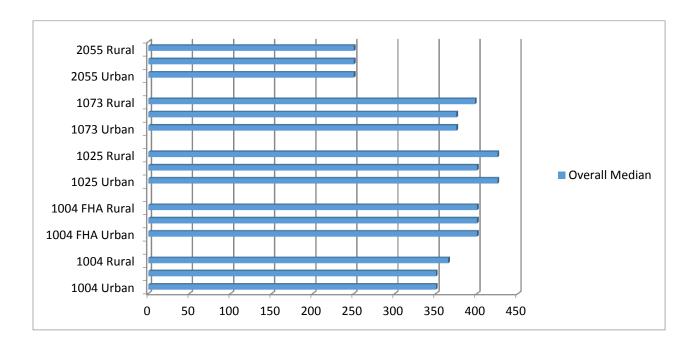
- The Georgia Bankers Association distributed the survey to 210 contacts. To encourage mortgage banker/broker participation the Mortgage Bankers Association of Georgia distributed the survey to 150 members. We also emailed a proprietary list of 601 mortgage bankers/brokers and had 162 lender/broker responses. However, many of them were not involved in the appraisal process so they were unable to complete the survey in its entirety.
- Approximately 49 percent of respondents were loan officers; and 63 percent of respondents
 were employed by banks or mortgage companies with offices/ branches primarily in Georgia.
 Mortgage lending companies employed approximately 24 percent of respondents. The
 sample is occupationally diverse.
- Approximately 61 percent of respondents were involved in more than 50 loans secured by properties located in Georgia requiring appraisals during 2014. Approximately 55 percent of participants reported some residential appraisals were ordered and paid for directly by non-AMC clients or lenders, while approximately 34 percent of respondents completed appraisals exclusively for AMCs. Eleven percent of respondents were not involved in ordering residential real estate appraisals and were directed to the end of the survey
- Geographically the sample of lenders office locations is robust covering 54 counties in Georgia and offices located outside of Georgia. Respondents ordered appraisals on properties located in all twenty of the MSA and non-MSA regions. Approximately 20 percent of responses were from the Atlanta MSA, followed by approximately 7 percent in both the Central-East non-MSA and Athens MSA Regions, respectfully.
- The typical residential appraisal fee for a Form 1004 Full Appraisal in an urban location has a regional median range of \$350 to \$400, with an overall median of \$350, a suburban location has a regional median range of \$350 to \$400, with an overall median of \$350, and a rural location has a regional median range of \$350 to \$425, with an overall median of \$365.

- The typical residential appraisal fee for a Form 1004 FHA Full Appraisal for FHA in an urban location has a regional median range of \$350 to \$430, with an overall median of \$400, a suburban location has a regional median range of \$350 to \$430, with an overall median of \$400, and a rural location has a regional median range of \$350 to \$430, with an overall median of \$400.
- The typical residential appraisal fee for a Form 1025 FHA Small (1-4 units) residential income property appraisal in a urban location has a regional median range of \$350 to \$500, with an overall median of \$425, a suburban location has a regional median range of \$350 to \$500, with an overall median of \$400, and a rural location has a regional median range of \$350 to \$500, with an overall median of \$425. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.
- The typical residential appraisal fee for a Form 1073 Individual condominium unit appraisal in a urban location has a regional median range of \$350 to \$400, with an overall median of \$375, a suburban location has a regional median range of \$350 to \$400, with an overall median of \$375, and a rural location has a regional median range of \$350 to \$425, with an overall median of \$398.
- The typical residential appraisal fee for a Form 2055 Exterior-only inspection appraisal in an urban location has a regional median range of \$175 to \$300, with an overall median of \$250, a suburban location has a regional median range of \$175 to \$350, with an overall median of \$250, and a rural location has a regional median range of \$175 to \$300, with an overall median of \$250.
- Typical appraisal fees paid directly to appraisers from non-AMC Clients are summarized in Table 2

- Approximately 72 percent of respondents typically pay an additional fee for appraisals of complex, unique, or very expensive properties. The fee increase is more than \$100 according to approximately 71 percent of respondents.
- Appraiser education / experience does not seem to substantially affect appraisal assignment fees, as only 17 percent of respondents would pay more. With those reporting a varying fee schedule based on licensing level, 90 percent would pay more than \$50 additional for an appraisal from a Certified compared to a Licensed Appraiser.
- Appraiser designations seem to have an impact on appraisal fees and selection. Twenty
 percent of respondents report a higher proffered fee for appraisals completed by designated
 appraisers, and an additional 14 percent report having a preference for designated appraisers.

Typical appraisal fees paid directly to appraisers from non-AMC Clients - Table $\boldsymbol{2}$

Form	Location	Overall Median	Median by Region (Min)	Median by Region (Max)
1004	1004 Urban		350	400
1004	Suburban	350	350	400
1004	Rural	365	350	425
1004 FHA	Urban	400	350	430
1004 FHA	Suburban	400	350	430
1004 FHA	Rural	400	350	430
1025	Urban	425	350	500
1025	Suburban	400	350	500
1025	Rural	425	350	500
1073	Urban	375	350	400
1073	Suburban	375	350	400
1073	Rural	398	350	425
2055	Urban	250	175	300
2055	Suburban	250	175	350
2055	Rural	250	175	300



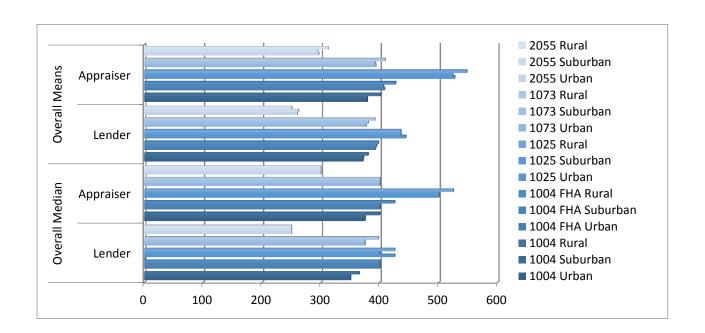
Appraiser and Lender Fee Comparison

- Appraisers reported average and median fees that were \$39 and \$36 higher, respectively. This represents approximately a ten percent differential.
- The largest differentials occurred with Form 1025 ((1-4 units) residential income property). This property type also contained the largest variance in reported appraisal fees.
- Form 1004 FHA (Full appraisal for FHA) offered the smallest differential and the second highest fees for appraisers and lenders.
- A comparison of appraiser and lender fees is presented in Table 3.
- Table 4 presents a combined analysis of appraiser and lender reported appraisal fees, parceled by geographic region, urbanicity, and appraisal type. The presented values are the average median values of the two groups.⁸ This generally provides representation equally for appraiser and lender median values.

⁸ When possible equal representation was afforded by averaging the appraiser and lender reported median values. However, in the absences of a lender reported value, the appraiser reported median value was tabulated. See lender and appraiser parceled fee schedules based on geographic region, urbanicity, and appraisal type presented in this report.

Appraiser and Lender Fee Comparison – Table 3

Form	Location	Overall Median		Overa	all Means
		Lender	Appraiser	Lender	Appraiser
1004	Urban	350	375	371.40	378.89
1004	Suburban	350	375	372.14	378.53
1004	Rural	365	400	380.05	401.79
1004 FHA	Urban	400	400	392.63	407.71
1004 FHA	Suburban	400	400	394.60	406.07
1004 FHA	Rural	400	425	397.50	426.59
1025	Urban	425	500	443.85	527.14
1025	Suburban	400	500	435.53	523.87
1025	Rural	425	525	435.48	547.89
1073	Urban	375	400	376.73	393.09
1073	Suburban	375	400	380.30	392.20
1073	Rural	398	400	391.35	409.15
2055	Urban	250	300	259.69	296.17
2055	Suburban	250	300	261.87	294.49
2055	Rural	250	300	250.29	312.25



Combined Appraiser and Lender Median Fee Schedule – Table 4

	Urban	Suburban	Rural		Urban	Suburban	Rural		
Albany MSA				Columbus MSA					
1004	369	388	400	1004	375	388	413		
1004 FHA	391	398	406	1004 FHA	400	400	400		
1025	463	463	463	1025	494	481	500		
1073	394	394	419	1073	400	400	450		
2055	275	275	275	2055	319	306	350		
Athens MSA	Athens MSA Dalton MSA								
1004	370	388	371	1004	375	363	363		
1004 FHA	388	400	400	1004 FHA	421	415	415		
1025	469	475	475	1025	400	400	475		
1073	375	370	383	1073	381	381	381		
2055	269	313	275	2055	300	300	300		
Atlanta MSA				Gainesville MSA	1				
1004	381	373	388	1004	363	363	388		
1004 FHA	400	400	413	1004 FHA	388	388	400		
1025	500	483	500	1025	475	500	525		
1073	400	400	400	1073	375	375	388		
2055	275	263	275	2055	300	298	300		
Augusta MSA				Hinesville-Fort	Stewart MS	A			
1004	363	388	400	1004	375	363	375		
1004 FHA	375	375	388	1004 FHA	375	375	425		
1025	425	450	475	1025	488	463	438		
1073	375	375	400	1073	400	400	400		
2055	238	238	250	2055	269	275	269		
Brunswick MS	A			Macon-Warner	Robins MSA	4			
1004	350	350	363	1004	400	400	400		
1004 FHA	388	400	413	1004 FHA	400	400	425		
1025	500	500	500	1025	475	475	525		
1073	363	363	363	1073	388	388	400		
2055	263	263	275	2055	288	288	300		
Chattanooga MSA Rome MSA									
1004	375	375	425	1004	363	363	413		
1004 FHA	400	400	425	1004 FHA	400	400	400		
1025	450	475	525	1025	475	488	463		
1073	350	375	375	1073	400	400	400		
2055	300	325	350	2055	300	275	300		

Combined Appraiser and Lender Median Fee Schedule – Table 4 (Continued)

	Urban	Suburban	Rural		Urban	Suburban	Rural
Savannah MSA				North-East			
1004	375	375	375	1004	382	375	400
1004 FHA	400	400	425	1004 FHA	394	400	413
1025	488	488	500	1025	481	500	463
1073	375	375	375	1073	394	400	413
2055	281	281	281	2055	300	294	300
Valdosta MSA				North-West			
1004	350	369	400	1004	375	363	400
1004 FHA	394	394	406	1004 FHA	400	400	425
1025	438	438	475	1025	475	488	450
1073	388	388	413	1073	400	400	400
2055	256	256	263	2055	300	300	238
Central-East				South-East			
1004	375	363	375	1004	381	375	381
1004 FHA	400	400	413	1004 FHA	400	400	413
1025	438	425	500	1025	438	438	450
1073	375	375	375	1073	388	388	388
2055	294	281	294	2055	275	275	263
Central-West				South-West			
1004	383	385	398	1004	375	375	381
1004 FHA	410	398	423	1004 FHA	394	394	425
1025	450	450	500	1025	444	450	475
1073	393	399	424	1073	413	413	425
2055	275	275	288	2055	284	286	300

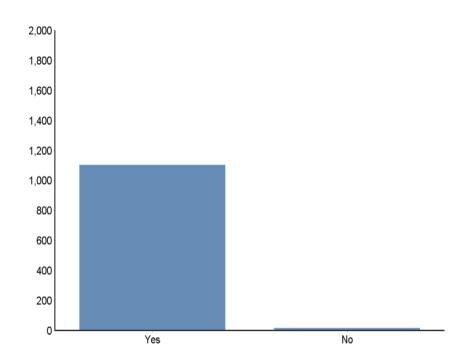
Notes The presented appraisal fees are the average median values of the appraiser and lender groups, generally affording equal representation.

Appraiser Survey Results

Percent Licensed Appraisers

Q1. Did you hold a license in 2014 to conduct residential real estate appraisals in the state of Georgia?

#	Answer	Response	%
1	Yes	1103	98.48%
2	No	17	1.52%
	Total	1120	100.00%

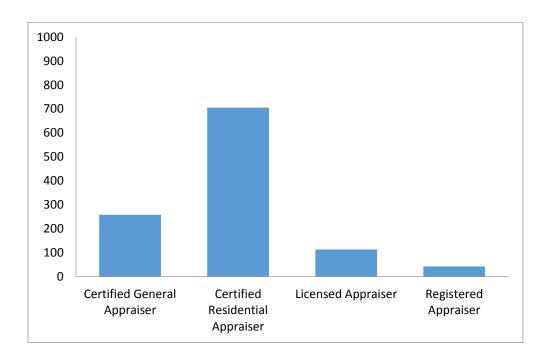


Notes Approximately 98% of participants held a license allowing them to conduct residential real estate appraisals in the State of Georgia in 2014.

License Classification

Q2. Please indicate your license classification during 2014:

#	Answer	Response	%
1	Certified General Appraiser	258	23.08%
2	Certified Residential Appraiser	705	63.06%
3	Licensed Appraiser	113	10.11%
4	Registered Appraiser	42	3.75%
	Total	1118	100.00%

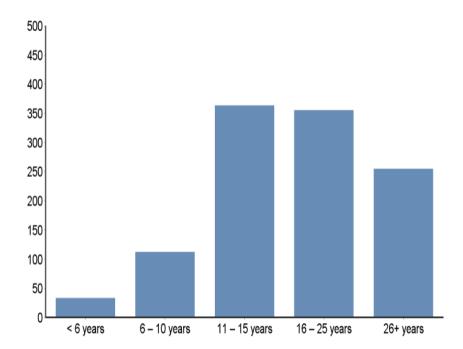


Notes A total of 96.25 percent of respondents were either classified as a Certified General, Certified Residential, or Licensed Appraiser. The remaining 3.75 percent were Registered Appraisers.

Appraiser Experience

Q3. How many years have you been an appraiser?

#	Answer	Response	%
1	< 6 years	33	2.95%
2	6 – 10 years	112	10.02%
3	11 – 15 years	363	32.47%
4	16 – 25 years	355	31.75%
5	26+ years	255	22.81%
	Total	1118	100.00%



Notes Approximately 55 percent of the respondents have more than 15 years of experience. The most common range of experience is between 11 and 25 years, accounting for approximately 64 percent of survey respondents.

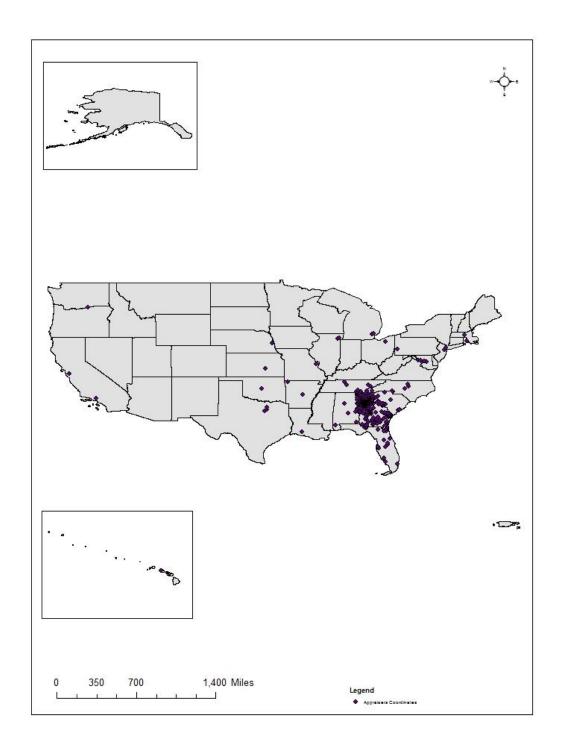
Appraiser Office Location

Q4. Please enter the county for the office location in which you spent the majority of your time in 2014:

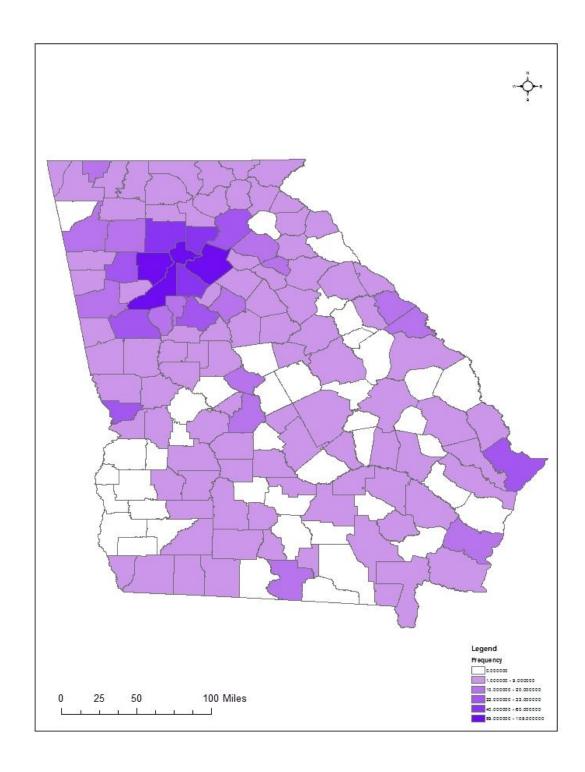
County	Frequency	County	Frequency	County	Frequency	County	Frequency
Appling	2	Dooly	1	Lee	3	Sumter	4
Baldwin	4	Dougherty	3	Liberty	6	Talbot	1
Barrow	8	Douglas	9	Lincoln	2	Tattnall	1
Bartow	12	Effingham	6	Laurens	5	Terrell	1
Ben Hill	1	Emanuel	1	Lowndes	11	Thomas	4
Bibb	18	Fannin	5	Lumpkin	1	Tift	5
Bleckley	1	Fayette	20	Macon	1	Toombs	2
Bryan	3	Floyd	14	Madison	4	Towns	3
Bulloch	5	Forsyth	44	Marion	1	Troup	9
Butts	2	Franklin	2	McDuffie	3	Union	6
Burke	1	Fulton	89	Meriwether	1	Upson	2
Camden	6	Gilmer	5	Mitchell	2	Walker	5
Carroll	12	Glynn	12	Monroe	5	Walton	8
Catoosa	10	Gordon	6	Morgan	2	Ware	5
Charlton	1	Grady	2	Murray	3	Washington	2
Chattahoochee	1	Greene	3	Muscogee	33	Wayne	2
Chatham	27	Gwinnett	101	Newton	11	Wheeler	1
Cherokee	40	Habersham	5	Oconee	7	White	6
Clarke	11	Hall	29	Oglethorpe	2	Whitfield	7
Clayton	17	Hamilton	5	Paulding	22	Wilcox	2
Cobb	105	Haralson	1	Peach	2	Wilkes	2
Coffee	5	Harris	4	Pickens	8	Worth	1
Colquitt	2	Hart	1	Pierce	4	Out of state	27
Columbia	18	Heard	1	Pike	5	No answer	88
Cook	1	Henry	26	Polk	3		
Coweta	25	Houston	14	Putnam	1		
Crisp	2	Jackson	16	Rabun	3		
Dade	2	Jasper	1	Richmond	15		
Dawson	6	Jeff Davis	2	Rockdale	6		
Decatur	2	Lamar	1	Seminole	3		
Dekalb	60	Lanier	1	Spalding	3		
Dodge	1	Laurens	5	Stephens	2		

Notes Geographically the sample of appraiser office locations is robust covering 118 counties in Georgia and 27 offices located outside of Georgia.

Geographic location of appraiser respondents (National)



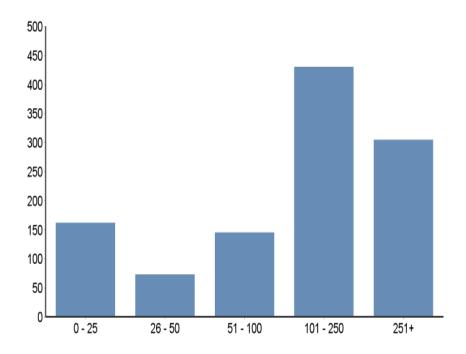
Geographic distribution of appraiser respondents (Georgia)



Appraisal Volume

Q5. Approximately how many residential appraisals did you complete in 2014 for properties located in Georgia?

#	Answer	Response	%
1	0 - 25	162	14.53%
2	26 - 50	73	6.55%
3	51 - 100	145	13.00%
4	101 - 250	430	38.57%
5	251+	305	27.35%
	Total	1115	100.00%

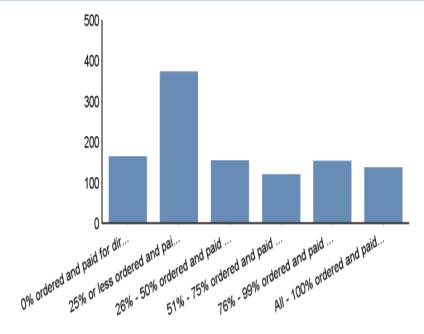


Notes Approximately 65.92 percent of respondents completed more than 100 residential appraisals and only 14.53 percent completed 25 or fewer in 2014.

Percentage of Appraisals not involving an AMC

Q6. Of the residential appraisals you completed in 2014 approximately what percentage were done directly for clients or lenders, i.e. NOT paid by or involving an appraisal management company (AMC)?

#	Answer	Response	%
1	0% ordered and paid for directly by clients or lenders (100% routed through AMCs). (You will be directed to the end of the survey.)	165	14.95%
2	25% or less ordered and paid for directly by clients or lenders	373	33.79%
3	26% - 50% ordered and paid for directly by clients or lenders	155	14.04%
4	51% - 75% ordered and paid for directly by clients or lenders	120	10.87%
5	76% - 99% ordered and paid for directly by clients or lenders	154	13.95%
6	All - 100% ordered and paid for directly by clients or lenders	137	12.41%
	Total	1104	100.00%



Notes Approximately 12 percent of participants reported 100 percent of residential appraisals were ordered and paid for directly by non-AMC clients or lenders, while approximately 15 percent of respondents completed appraisals exclusively for AMCs. Fifty one percent of respondents completed more than 25 percent of residential appraisal assignments ordered directly by non-AMC clients or lenders in the State of Georgia in 2014.

Geographic Location of Appraisal Subject Property

Q7. In which of the following MSAs or non-MSA regions did you perform appraisals in 2014?

Region	Response	%
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb,	563	61.87%
Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett,		
Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton,		
Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)		
Augusta MSA (Burke, Columbia, McDuffie, Richmond)	43	4.73%
Savannah MSA (Bryan, Chatham, Effingham)	40	4.40%
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)	46	5.05%
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford,	61	6.70%
Twiggs, Peach, Houston, Pulaski)	01	0.7076
Gainesville MSA (Hall)	108	11.87%
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)	22	2.42%
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)	21	2.31%
Dalton MSA (Murray, Whitfield)	40	4.40%
Brunswick MSA (Brantley, Glynn, McIntosh)	21	2.31%
Rome MSA (Floyd)	43	4.73%
Hinesville-Fort Stewart MSA (Liberty, Long)	19	2.09%
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)	67	7.36%
North-East non-MSA Region (Banks, Elbert, Franklin, Greene,		
Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun,	121	13.30%
Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler,		
Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins,	50	5.49%
Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs,	30	3.4370
Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)	29	3.19%
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill,		
Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis,	47	5.16%
Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur,		
Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole,	34	3.74%
Stewart, Sumter, Thomas, Webster)		
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)	65	7.14%
Chattanooga MSA (Catoosa, Dade, Walker)	8	0.88%
Total	1448	100.00%

Notes Respondents performed appraisals on properties located in all twenty MSA and non-MSA regions. Approximately 62 percent of responses were from the Atlanta MSA, followed by approximately 13 and 12 percent in the Northeast non-MSA and Gainesville MSA regions, respectively.

Form 1004 (Full appraisal) – Urban Fees by Region

Q8. Form 1004 (Full appraisal) - Urban

			Uı	ban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	16	370.31	362.50	49.34	300.00	500.00
Athens MSA	37	385.41	375.00	59.62	275.00	550.00
Atlanta MSA	422	378.17	375.00	51.23	185.00	600.00
Augusta MSA	30	378.33	375.00	33.95	300.00	450.00
Brunswick MSA	12	360.42	350.00	47.02	250.00	450.00
Chattanooga MSA	5	375.00	375.00	25.00	350.00	400.00
Columbus MSA	33	398.45	400.00	41.82	325.00	500.00
Dalton MSA	23	383.91	400.00	41.39	300.00	450.00
Gainesville MSA	71	374.51	375.00	52.11	185.00	550.00
Hinesville-Fort Stewart MSA	11	356.82	350.00	38.88	300.00	400.00
Macon-Warner Robins MSA	45	378.33	400.00	50.17	275.00	550.00
Rome MSA	26	379.42	375.00	43.11	300.00	500.00
Savannah MSA	28	374.11	400.00	46.89	250.00	450.00
Valdosta MSA	14	366.07	350.00	39.96	300.00	450.00
North-West non-MSA Region	40	381.00	400.00	55.99	185.00	500.00
North-East non-MSA Region	58	379.74	370.00	53.39	185.00	500.00
Central-East non-MSA Region	36	380.58	375.50	38.78	325.00	500.00
Central-West non-MSA Region	17	380.88	400.00	41.01	325.00	500.00
South-East non-MSA Region	30	379.17	387.50	44.08	300.00	500.00
South-West non-MSA Region	23	393.48	400.00	48.39	300.00	500.00

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in an urban location has a regional median range of \$350 to \$400, with an overall median of \$375.

Form 1004 (Full appraisal) – Suburban Fees by Region

Q8. Form 1004 (Full appraisal) - Suburban

	Suburban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	91	373.30	375.00	52.39	185.00	550.00
Albany MSA	17	373.53	375.00	48.79	300.00	500.00
Valdosta MSA	14	366.07	350.00	39.96	300.00	450.00
Dalton MSA	29	372.59	375.00	46.76	250.00	450.00
Brunswick MSA	17	369.12	350.00	34.83	300.00	450.00
Rome MSA	34	370.59	375.00	50.31	210.00	500.00
Hinesville-Fort Stewart MSA	15	361.67	350.00	36.43	300.00	400.00
North-West non-MSA Region	51	375.59	375.00	54.14	185.00	500.00
North-East non-MSA Region	77	374.74	350.00	54.45	185.00	500.00
Central-East non-MSA Region	40	388.75	375.00	52.49	325.00	600.00
Central-West non-MSA Region	21	380.95	375.00	35.27	350.00	500.00
South-East non-MSA Region	35	377.14	375.00	42.60	300.00	500.00
South-West non-MSA Region	23	416.30	400.00	66.40	350.00	600.00
Athens MSA	54	379.91	375.00	62.24	275.00	600.00
Atlanta MSA	500	377.15	375.00	49.58	185.00	550.00
Chattanooga MSA	7	378.57	375.00	30.37	350.00	425.00
Augusta MSA	33	386.36	400.00	40.55	300.00	500.00
Savannah MSA	34	388.24	400.00	70.24	250.00	600.00
Columbus MSA	37	389.73	400.00	59.98	120.00	500.00
Macon-Warner Robins MSA	51	385.78	400.00	57.06	275.00	600.00

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in a suburban location has a regional median range of \$350 to \$400, with an overall median of \$375.

Form 1004 (Full appraisal) – Rural Fees by Region

Q8. Form 1004 (Full appraisal) - Rural

	Rural					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	77	398.31	400.00	59.66	200.00	600.00
Albany MSA	17	382.35	400.00	48.22	300.00	500.00
Valdosta MSA	15	388.33	400.00	36.43	325.00	450.00
Dalton MSA	29	384.48	375.00	51.93	275.00	500.00
Brunswick MSA	16	375.00	375.00	48.30	250.00	450.00
Rome MSA	30	389.67	400.00	37.67	325.00	500.00
Hinesville-Fort Stewart MSA	15	375.00	375.00	32.73	300.00	425.00
North-West non-MSA Region	55	395.82	400.00	65.66	200.00	600.00
North-East non-MSA Region	92	388.21	375.00	59.45	200.00	600.00
Central-East non-MSA Region	41	409.76	400.00	57.52	325.00	600.00
Central-West non-MSA Region	22	417.05	400.00	50.82	350.00	500.00
South-East non-MSA Region	40	391.88	400.00	41.75	300.00	500.00
South-West non-MSA Region	24	422.92	412.50	65.90	350.00	600.00
Athens MSA	45	387.44	385.00	61.82	275.00	600.00
Atlanta MSA	398	404.02	400.00	60.40	200.00	600.00
Chattanooga MSA	6	416.67	425.00	40.82	350.00	450.00
Augusta MSA	32	435.47	450.00	56.07	350.00	550.00
Savannah MSA	31	400.00	400.00	58.81	275.00	600.00
Columbus MSA	36	440.97	450.00	48.97	350.00	550.00
Macon-Warner Robins MSA	49	412.76	400.00	68.68	300.00	600.00

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in a rural location has a regional median range of \$375 to \$450, with an overall median of \$400.

Form 1004 FHA (Full appraisal for FHA) – Urban Fees by Region

Q9. Form 1004 FHA (Full appraisal for FHA) – Urban

	Urban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	61	405.25	400.00	47.43	260.00	500.00
Albany MSA	13	395.38	395.00	26.65	350.00	450.00
Valdosta MSA	11	395.45	400.00	35.03	350.00	450.00
Dalton MSA	22	418.18	412.50	42.39	325.00	525.00
Brunswick MSA	9	377.78	375.00	60.52	275.00	500.00
Rome MSA	25	414.00	400.00	43.95	325.00	550.00
Hinesville-Fort Stewart MSA	9	372.22	350.00	45.83	300.00	450.00
North-West non-MSA Region	30	417.67	400.00	41.23	325.00	550.00
North-East non-MSA Region	47	414.89	400.00	46.82	260.00	500.00
Central-East non-MSA Region	23	414.13	400.00	30.92	350.00	475.00
Central-West non-MSA Region	14	407.14	425.00	49.45	300.00	450.00
South-East non-MSA Region	22	400.00	400.00	45.64	300.00	500.00
South-West non-MSA Region	15	412.67	400.00	40.22	375.00	525.00
Athens MSA	24	406.67	400.00	51.15	275.00	500.00
Atlanta MSA	355	409.14	400.00	54.62	225.00	600.00
Chattanooga MSA	5	400.00	400.00	17.68	375.00	425.00
Augusta MSA	25	397.40	400.00	32.79	350.00	475.00
Savannah MSA	25	397.00	400.00	49.12	300.00	450.00
Columbus MSA	27	415.74	425.00	44.48	300.00	500.00
Macon-Warner Robins MSA	37	403.11	400.00	39.13	325.00	500.00

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in a urban location has a regional median range of \$350 to \$425, with an overall median of \$400.

Form 1004 FHA (Full appraisal for FHA) – Suburban Fees by Region

Q9. Form 1004 FHA (Full appraisal for FHA) – Suburban

	Suburban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	78	400.45	400.00	46.43	260.00	500.00
Albany MSA	13	399.23	395.00	30.68	350.00	450.00
Valdosta MSA	11	395.45	400.00	35.03	350.00	450.00
Dalton MSA	24	414.58	400.00	42.30	325.00	525.00
Brunswick MSA	14	378.57	375.00	57.06	250.00	500.00
Rome MSA	32	408.91	400.00	42.57	325.00	550.00
Hinesville-Fort Stewart MSA	13	373.08	350.00	40.13	300.00	450.00
North-West non-MSA Region	37	414.73	400.00	38.94	325.00	550.00
North-East non-MSA Region	59	412.97	400.00	47.70	260.00	550.00
Central-East non-MSA Region	27	410.74	400.00	36.02	350.00	500.00
Central-West non-MSA Region	18	408.33	400.00	41.12	300.00	450.00
South-East non-MSA Region	27	398.70	400.00	44.37	300.00	500.00
South-West non-MSA Region	15	432.67	400.00	54.47	375.00	575.00
Athens MSA	40	397.50	400.00	46.96	275.00	500.00
Atlanta MSA	422	407.12	400.00	52.70	225.00	600.00
Chattanooga MSA	7	407.14	400.00	23.78	375.00	450.00
Augusta MSA	27	395.74	400.00	37.59	350.00	475.00
Savannah MSA	29	396.55	400.00	45.67	300.00	475.00
Columbus MSA	31	418.23	425.00	40.28	300.00	500.00
Macon-Warner Robins MSA	38	409.61	400.00	41.34	325.00	500.00

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in a suburban location has a regional median range of \$350 to \$405, with an overall median of \$400.

Form 1004 FHA (Full appraisal for FHA) – Rural Fees by Region

Q9. Form 1004 FHA (Full appraisal for FHA) – Rural

	Rural					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	66	417.73	425.00	51.54	260.00	500.00
Albany MSA	13	414.62	400.00	33.57	350.00	450.00
Valdosta MSA	11	420.45	425.00	33.20	375.00	475.00
Dalton MSA	23	428.26	425.00	37.92	350.00	500.00
Brunswick MSA	12	393.75	400.00	57.53	275.00	500.00
Rome MSA	28	421.43	425.00	37.71	375.00	550.00
Hinesville-Fort Stewart MSA	14	387.50	400.00	40.13	300.00	450.00
North-West non-MSA Region	40	425.13	425.00	35.45	375.00	550.00
North-East non-MSA Region	71	424.58	425.00	50.80	260.00	550.00
Central-East non-MSA Region	28	433.57	425.00	54.96	350.00	600.00
Central-West non-MSA Region	19	438.16	450.00	48.85	350.00	500.00
South-East non-MSA Region	30	413.00	400.00	47.99	325.00	500.00
South-West non-MSA Region	16	441.56	450.00	50.36	395.00	600.00
Athens MSA	34	406.91	400.00	48.15	275.00	500.00
Atlanta MSA	342	428.74	425.00	60.32	225.00	600.00
Chattanooga MSA	6	450.83	450.00	36.11	400.00	500.00
Augusta MSA	27	457.41	450.00	57.52	350.00	600.00
Savannah MSA	27	412.04	400.00	46.70	300.00	500.00
Columbus MSA	29	455.17	450.00	51.49	350.00	600.00
Macon-Warner Robins MSA	39	435.00	425.00	60.74	325.00	600.00

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in a rural location has a regional median range of \$400 to \$450, with an overall median of \$425.

Form 1025 (1-4 units) residential income property) – Urban Fees by Region
Q10. Form 1025 (Small (1-4 units) residential income property appraisal) – Urban

	Urban						
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.	
Gainesville MSA	49	519.69	525.00	101.83	150.00	750.00	
Albany MSA	14	544.64	500.00	184.54	300.00	1000.00	
Valdosta MSA	10	490.00	450.00	133.44	375.00	800.00	
Dalton MSA	19	500.26	450.00	94.07	400.00	800.00	
Brunswick MSA	11	518.18	500.00	115.16	300.00	750.00	
Rome MSA	21	509.52	475.00	124.37	400.00	1000.00	
Hinesville-Fort Stewart MSA	8	550.00	525.00	100.00	450.00	750.00	
North-West non-MSA Region	32	519.53	475.00	137.77	225.00	1000.00	
North-East non-MSA Region	39	516.54	500.00	151.36	150.00	1200.00	
Central-East non-MSA Region	20	601.25	525.00	218.17	325.00	1200.00	
Central-West non-MSA Region	15	503.33	500.00	154.36	350.00	1000.00	
South-East non-MSA Region	23	543.48	500.00	151.17	325.00	1000.00	
South-West non-MSA Region	18	595.83	537.50	160.94	450.00	1000.00	
Athens MSA	28	504.46	500.00	84.45	375.00	750.00	
Atlanta MSA	338	521.78	500.00	110.25	100.00	1200.00	
Chattanooga MSA	5	475.00	450.00	43.30	450.00	550.00	
Augusta MSA	23	526.09	500.00	125.11	300.00	1000.00	
Savannah MSA	26	530.77	550.00	91.74	350.00	750.00	
Columbus MSA	31	533.06	550.00	104.96	350.00	800.00	
Macon-Warner Robins MSA	29	584.48	550.00	187.61	325.00	1200.00	

Notes The typical residential appraisal fee for a Form 1025 FHA - Small (1-4 units) residential income property appraisal in a urban location has a regional median range of \$450 to \$550, with an overall median of \$500. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1025 (1-4 units) residential income property) – Suburban Fees by Region

Q10. Form 1025 (1-4 units) residential income property appraisal) – Suburban

	Suburban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	59	509.58	500.00	101.40	150.00	750.00
Albany MSA	14	546.43	500.00	183.41	300.00	1000.00
Valdosta MSA	11	481.82	450.00	129.47	375.00	800.00
Dalton MSA	25	485.20	450.00	88.55	375.00	800.00
Brunswick MSA	14	509.64	500.00	103.10	300.00	750.00
Rome MSA	28	503.57	487.50	109.02	400.00	1000.00
Hinesville-Fort Stewart MSA	11	534.09	500.00	98.91	400.00	750.00
North-West non-MSA Region	40	513.75	487.50	124.80	225.00	1000.00
North-East non-MSA Region	49	514.69	500.00	143.35	150.00	1200.00
Central-East non-MSA Region	23	588.04	500.00	209.01	325.00	1200.00
Central-West non-MSA Region	18	513.89	500.00	140.44	350.00	1000.00
South-East non-MSA Region	27	550.93	500.00	144.69	325.00	1000.00
South-West non-MSA Region	17	592.65	550.00	149.94	450.00	1000.00
Athens MSA	41	494.51	500.00	82.07	375.00	750.00
Atlanta MSA	382	519.90	500.00	107.77	100.00	1200.00
Chattanooga MSA	7	503.57	475.00	74.20	450.00	650.00
Augusta MSA	24	542.71	550.00	131.77	300.00	1000.00
Savannah MSA	30	539.17	550.00	104.98	350.00	800.00
Columbus MSA	34	537.50	525.00	99.48	350.00	800.00
Macon-Warner Robins MSA	30	582.50	550.00	164.55	325.00	1000.00

Notes The typical residential appraisal fee for a Form 1025 FHA - Small (1-4 units) residential income property appraisal in a suburban location has a regional median range of \$450 to \$550, with an overall median of \$500. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1025 (1-4 units) residential income property) – Rural Fees by Region

Q10. Form 1025 (1-4 units) residential income property appraisal) - Rural

				Rural		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	49	535.71	525.00	102.57	150.00	750.00
Albany MSA	14	560.71	525.00	179.67	300.00	1000.00
Valdosta MSA	11	506.82	450.00	120.98	400.00	800.00
Dalton MSA	23	509.78	475.00	93.77	400.00	800.00
Brunswick MSA	12	522.92	500.00	117.48	300.00	750.00
Rome MSA	25	526.00	500.00	113.30	400.00	1000.00
Hinesville-Fort Stewart MSA	10	545.00	525.00	106.59	400.00	750.00
North-West non-MSA Region	39	532.69	500.00	122.09	275.00	1000.00
North-East non-MSA Region	54	520.28	500.00	115.36	150.00	900.00
Central-East non-MSA Region	22	575.00	550.00	160.73	350.00	1000.00
Central-West non-MSA Region	15	563.33	500.00	160.04	350.00	1000.00
South-East non-MSA Region	27	555.56	500.00	147.63	325.00	1000.00
South-West non-MSA Region	19	630.26	550.00	180.39	450.00	1000.00
Athens MSA	33	512.12	500.00	78.34	375.00	750.00
Atlanta MSA	287	547.84	550.00	128.12	150.00	1200.00
Chattanooga MSA	6	516.67	525.00	60.55	450.00	600.00
Augusta MSA	22	588.64	600.00	130.87	350.00	1000.00
Savannah MSA	23	563.04	550.00	89.46	400.00	750.00
Columbus MSA	23	594.57	600.00	113.06	350.00	800.00
Macon-Warner Robins MSA	27	591.04	550.00	157.50	325.00	1000.00

Notes The typical residential appraisal fee for a Form 1025 FHA - Small (1-4 units) residential income property appraisal in a rural location has a regional median range of \$450 to \$600, with an overall median of \$525. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1073 (Individual condominium unit appraisal) – Urban Fees by Region Q11. Form 1073 (Individual condominium unit appraisal) – Urban

	Urban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	63	382.78	375.00	57.85	185.00	600.00
Albany MSA	10	469.50	412.50	127.79	375.00	800.00
Valdosta MSA	11	456.82	400.00	127.03	350.00	800.00
Dalton MSA	19	402.89	400.00	56.70	300.00	575.00
Brunswick MSA	9	372.22	375.00	26.35	325.00	400.00
Rome MSA	19	417.11	400.00	62.94	300.00	550.00
Hinesville-Fort Stewart MSA	9	388.89	400.00	54.65	300.00	500.00
North-West non-MSA Region	30	396.67	400.00	61.59	185.00	500.00
North-East non-MSA Region	44	397.16	387.50	88.95	175.00	750.00
Central-East non-MSA Region	16	403.13	400.00	114.70	175.00	750.00
Central-West non-MSA Region	8	381.25	387.50	39.53	325.00	450.00
South-East non-MSA Region	16	423.44	400.00	111.98	325.00	800.00
South-West non-MSA Region	15	476.33	450.00	103.21	375.00	800.00
Athens MSA	28	382.14	375.00	60.42	275.00	600.00
Atlanta MSA	385	393.58	400.00	90.47	100.00	1500.00
Chattanooga MSA	5	370.00	350.00	32.60	350.00	425.00
Augusta MSA	24	396.92	400.00	121.29	1.00	600.00
Savannah MSA	27	395.37	400.00	67.24	275.00	600.00
Columbus MSA	29	420.69	425.00	50.92	325.00	550.00
Macon-Warner Robins MSA	28	413.39	400.00	65.43	325.00	650.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in a urban location has a regional median range of \$350 to \$450, with an overall median of \$400.

Form 1073 (Individual condominium unit appraisal) – Suburban Fees by Region

Q11. Form 1073 (Individual condominium unit appraisal) – Suburban

	Suburban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	74	380.68	375.00	56.11	185.00	600.00
Albany MSA	10	469.50	412.50	127.79	375.00	800.00
Valdosta MSA	11	456.82	400.00	127.03	350.00	800.00
Dalton MSA	22	400.23	400.00	55.86	300.00	575.00
Brunswick MSA	14	375.00	375.00	25.94	325.00	400.00
Rome MSA	23	411.96	400.00	62.55	300.00	550.00
Hinesville-Fort Stewart MSA	13	386.54	400.00	46.34	300.00	500.00
North-West non-MSA Region	35	397.57	400.00	60.72	185.00	500.00
North-East non-MSA Region	53	401.51	400.00	83.98	175.00	750.00
Central-East non-MSA Region	19	403.95	400.00	108.10	175.00	750.00
Central-West non-MSA Region	9	394.44	400.00	37.03	350.00	450.00
South-East non-MSA Region	20	412.50	400.00	103.08	325.00	800.00
South-West non-MSA Region	15	491.33	450.00	124.86	375.00	800.00
Athens MSA	43	381.51	375.00	54.63	275.00	600.00
Atlanta MSA	437	403.09	400.00	199.31	100.00	4000.00
Chattanooga MSA	7	386.14	375.00	40.96	350.00	450.00
Augusta MSA	23	416.30	400.00	89.70	175.00	600.00
Savannah MSA	31	399.19	400.00	78.12	275.00	700.00
Columbus MSA	30	414.17	425.00	77.04	100.00	550.00
Macon-Warner Robins MSA	28	416.07	400.00	63.91	325.00	650.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in a suburban location has a regional median range of \$375 to \$450, with an overall median of \$400.

Form 1073 (Individual condominium unit appraisal) – Rural Fees by Region Q11. Form 1073 (Individual condominium unit appraisal) – Rural

	Rural					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	58	396.81	400.00	58.02	200.00	600.00
Albany MSA	10	482.00	437.50	123.56	400.00	800.00
Valdosta MSA	11	475.00	425.00	120.42	375.00	800.00
Dalton MSA	22	406.82	400.00	62.29	300.00	575.00
Brunswick MSA	11	379.55	375.00	35.03	325.00	450.00
Rome MSA	19	421.05	400.00	57.89	325.00	550.00
Hinesville-Fort Stewart MSA	11	386.36	400.00	51.68	300.00	500.00
North-West non-MSA Region	34	404.56	400.00	61.50	200.00	500.00
North-East non-MSA Region	56	397.59	400.00	69.20	175.00	600.00
Central-East non-MSA Region	15	400.00	400.00	93.54	175.00	600.00
Central-West non-MSA Region	9	433.33	450.00	62.50	350.00	550.00
South-East non-MSA Region	18	418.06	400.00	107.38	325.00	800.00
South-West non-MSA Region	16	505.94	450.00	120.61	400.00	800.00
Athens MSA	33	392.42	400.00	55.72	275.00	600.00
Atlanta MSA	301	425.36	400.00	229.68	200.00	4004.00
Chattanooga MSA	5	395.00	375.00	51.23	350.00	450.00
Augusta MSA	21	468.33	450.00	121.89	175.00	750.00
Savannah MSA	21	397.62	400.00	49.94	300.00	500.00
Columbus MSA	21	465.48	450.00	61.99	350.00	600.00
Macon-Warner Robins MSA	25	437.00	400.00	79.75	325.00	650.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in a rural location has a regional median range of \$375 to \$450, with an overall median of \$400.

Form 2055 (Exterior-only inspection appraisal) - Urban Fees by Region

Q12. Form 2055 (Exterior-only inspection appraisal) - Urban

	Urban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	63	286.51	300.00	45.78	150.00	400.00
Albany MSA	16	307.50	300.00	60.86	225.00	425.00
Valdosta MSA	12	283.33	262.50	62.46	200.00	400.00
Dalton MSA	21	303.57	300.00	51.41	225.00	400.00
Brunswick MSA	11	279.55	275.00	31.26	250.00	350.00
Rome MSA	25	303.00	300.00	45.83	225.00	400.00
Hinesville-Fort Stewart MSA	10	297.50	287.50	63.96	200.00	400.00
North-West non-MSA Region	37	296.76	300.00	53.75	150.00	400.00
North-East non-MSA Region	50	294.70	300.00	53.75	150.00	425.00
Central-East non-MSA Region	32	320.31	325.00	45.54	225.00	400.00
Central-West non-MSA Region	16	295.31	300.00	43.99	225.00	400.00
South-East non-MSA Region	28	308.93	300.00	58.62	250.00	450.00
South-West non-MSA Region	22	322.55	305.00	60.55	225.00	450.00
Athens MSA	27	275.93	275.00	45.19	200.00	350.00
Atlanta MSA	362	288.83	300.00	59.02	125.00	600.00
Chattanooga MSA	4	300.00	300.00	45.64	250.00	350.00
Augusta MSA	28	293.75	300.00	50.75	200.00	400.00
Savannah MSA	26	311.92	300.00	57.15	200.00	450.00
Columbus MSA	31	334.03	350.00	62.75	225.00	450.00
Macon-Warner Robins MSA	40	307.50	300.00	46.75	225.00	450.00

Notes The typical residential appraisal fee for a Form 2055 - Exterior-only inspection appraisal in an urban location has a regional median range of \$263 to \$350, with an overall median of \$300.

Form 2055 (Exterior-only inspection appraisal) – Suburban Fees by Region Q12. Form 2055 (Exterior-only inspection appraisal) - Suburban

	Suburban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	77	284.87	295.00	49.67	150.00	400.00
Albany MSA	17	304.12	300.00	61.19	225.00	425.00
Valdosta MSA	12	283.33	262.50	62.46	200.00	400.00
Dalton MSA	25	302.00	300.00	46.73	250.00	400.00
Brunswick MSA	15	278.33	275.00	29.68	250.00	350.00
Rome MSA	31	294.68	275.00	45.77	210.00	400.00
Hinesville-Fort Stewart MSA	15	300.00	300.00	61.24	200.00	400.00
North-West non-MSA Region	44	291.82	300.00	51.90	150.00	400.00
North-East non-MSA Region	61	290.90	300.00	53.97	150.00	425.00
Central-East non-MSA Region	36	315.97	312.50	45.96	225.00	400.00
Central-West non-MSA Region	20	295.00	300.00	39.40	250.00	400.00
South-East non-MSA Region	34	302.21	300.00	58.51	200.00	450.00
South-West non-MSA Region	21	335.48	310.00	72.68	175.00	500.00
Athens MSA	43	275.23	275.00	47.83	150.00	400.00
Atlanta MSA	427	288.65	275.00	58.86	125.00	600.00
Chattanooga MSA	7	310.71	325.00	37.80	250.00	350.00
Augusta MSA	29	291.38	300.00	55.61	175.00	400.00
Savannah MSA	31	310.81	300.00	69.49	200.00	550.00
Columbus MSA	35	330.86	325.00	65.04	250.00	500.00
Macon-Warner Robins MSA	42	309.29	300.00	48.13	225.00	450.00

Notes The typical residential appraisal fee for a Form 2055 - Exterior-only inspection appraisal in a suburban location has a regional median range of \$263 to \$325, with an overall median of \$300.

Form 2055 (Exterior-only inspection appraisal) – Rural Fees by Region

Q12. Form 2055 (Exterior-only inspection appraisal) - Rural

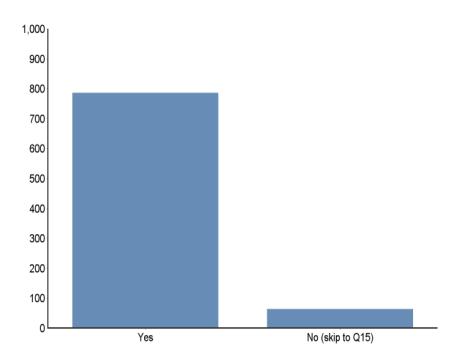
	Rural					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Gainesville MSA	63	298.25	300.00	47.50	175.00	400.00
Albany MSA	17	311.53	300.00	58.45	226.00	425.00
Valdosta MSA	12	300.00	275.00	56.41	250.00	400.00
Dalton MSA	26	313.46	300.00	54.42	200.00	450.00
Brunswick MSA	14	301.57	300.00	38.73	250.00	375.00
Rome MSA	29	303.45	300.00	43.16	225.00	400.00
Hinesville-Fort Stewart MSA	14	301.79	287.50	63.14	200.00	400.00
North-West non-MSA Region	46	301.74	300.00	51.48	175.00	450.00
North-East non-MSA Region	76	303.42	300.00	62.74	175.00	600.00
Central-East non-MSA Region	36	329.17	337.50	48.37	225.00	400.00
Central-West non-MSA Region	19	325.00	325.00	44.88	250.00	400.00
South-East non-MSA Region	38	316.45	300.00	59.35	200.00	450.00
South-West non-MSA Region	23	356.30	350.00	82.00	175.00	550.00
Athens MSA	36	285.42	287.50	42.83	200.00	350.00
Atlanta MSA	329	307.17	300.00	63.85	125.00	550.00
Chattanooga MSA	6	337.50	350.00	49.37	250.00	400.00
Augusta MSA	29	331.90	325.00	76.73	175.00	550.00
Savannah MSA	27	319.44	300.00	56.90	200.00	450.00
Columbus MSA	33	366.67	350.00	66.63	250.00	550.00
Macon-Warner Robins MSA	41	327.20	325.00	55.94	225.00	450.00

Notes The typical residential appraisal fee for a Form 2055- Exterior-only inspection appraisal in a rural location has a regional median range of \$275 to \$338, with an overall median of \$300.

Percentage of Appraisers that Charge Additional fees for Complex Appraisals

Q13. Do you typically charge additional fees for appraisals of complex, unique, or very expensive properties?

#	Answer	Response	%
1	Yes	785	92.57%
2	No (skip to Q15)	63	7.43%
	Total	848	100.00%

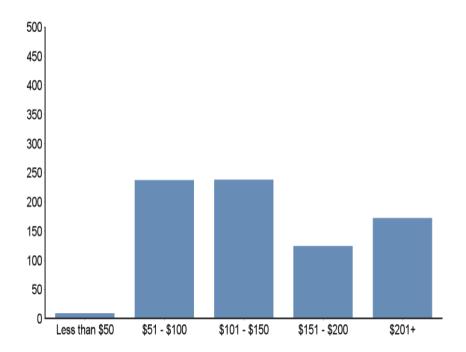


Notes Approximately 93 percent of respondents typically charge additional fees for appraisals of complex, unique, or very expensive properties.

Typical Complex Appraisal Fee Increase

Q14. What is the typical fee increase for complex, unique, or very expensive properties?

#	Answer	Response	%
1	Less than \$50	9	1.16%
2	\$51 - \$100	237	30.42%
3	\$101 - \$150	238	30.55%
4	\$151 - \$200	124	15.92%
5	\$201+	171	21.95%
	Total	779	100.00%

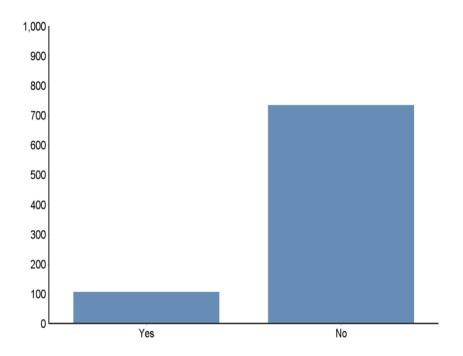


Notes Approximately 68 percent of respondents that typically charge an additional fee for appraisals of complex, unique, or very expensive properties increase the fee by more than \$100.

Percentage of Appraisers with a Professional Designation

Q15. Do you currently hold a designation from a national appraiser organization? (Appraiser designations are provided by national appraiser organizations to recognize experienced appraisers who have taken advanced education courses and submitted their work for critical review by their designating organization).

#	Answer	Response	%
1	Yes	106	12.62%
2	No	734	87.38%
	Total	840	100.00%

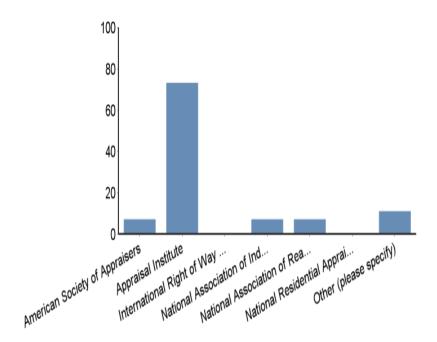


Notes Only 12.62 percent of respondents held a designation from a national appraiser organization in 2014.

Appraiser Professional Organization Membership Distribution

Q16. If you answered Yes above, please select all appraisal organizations that apply.

#	Answer	Response	%
1	American Society of Appraisers	7	6.67%
2	Appraisal Institute	73	69.52%
3	International Right of Way Association	0	0.00%
4	National Association of Independent Fee Appraisers	7	6.67%
5	National Association of Real Estate Appraisers	7	6.67%
7	National Residential Appraisers Institute	0	0.00%
8	Other (please specify)	11	10.48%
	Total	105	100.00%



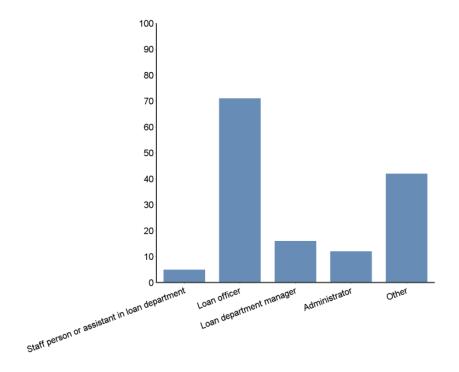
Notes The most common professional appraisal designations are issued by the Appraisal Institute, approximately 70 percent.

Lender Survey Results

Position/Occupation Distribution

Q1. Please indicate your position/occupation during 2014:

#	Answer	Response	%
1	Staff person or assistant in loan department	5	3.42%
2	Loan officer	71	48.63%
3	Loan department manager	16	10.96%
4	Administrator	12	8.22%
5	Other	42	28.77%
	Total	146	100.00%



Others
Loan Officer and Loan Processor Office Admin
City President
AVP/Area Sales Manager
Compliance Officer
Bank President
Credit Analyst
President
President

Branch Manager
Executive Officer
Appraisal Review Officer
Others
Credit Officer
President
President Community Bank
Chief Credit Officer
President
President/CEO
CEO
Credit Analyst
Executive officer
Senior Lender
Chief Credit Officer
Senior Credit Analyst
President
CEO
Credit analyst
Owner of A Mortgage brokerage
Bank President
CEO
Staff person in bank's appraisal department
Loan officer and mortgage branch manager
Chief Appraiser
Loan Operations Manager
Regional Credit Officer
CEO
Sales Manager of Loan Originators
Credit Officer/Sr. Lender
Owner Broker
President
Credit Administration Department - Ordered bids/engaged appraisers
President; CEO

Notes Approximately 49 percent of respondents were loan officers; however the sample is occupationally diverse.

Employer/Company Description

Q2. Please select the description that BEST describes your employer/company in 2014:

#	Answer	Bar	Response	%
1	A bank with offices/branches in one county		31	21.23%
2	A bank with offices/branches in multiple counties of Georgia		54	36.99%
3	A bank with offices/branches in multiple states		26	17.81%
4	A mortgage lending company with offices/branches in one county	I	4	2.74%
5	A mortgage lending company with offices/branches in multiple counties of Georgia		3	2.05%
6	Other (please specify)	I	3	2.05%
7	A mortgage lending company with offices/branches in multiple states		25	17.12%
	Total		146	100.00%

Notes Approximately 63 percent of respondents were employed by banks or mortgage companies with offices/ branches primarily in Georgia. Mortgage lending companies employed approximately 24 percent of respondents.

Office Location

Q3. Please enter the county for the office location in which you spent the majority of your time in 2014:

County	Frequency	County	Frequency
Bacon	1	Monroe	1
Baldwin	3	Muscogee	2
Bartow	3	Oconee	1
Ben Hill	1	Pickens	1
Brooks	1	Pike	1
Bulloch	3	Randolph	1
Burke	1	Richmond	3
Calhoun	1	Rockdale	2
Chatham	4	Seminole	3
Cherokee	1	Spalding	2
Clarke	3	Stewart	1
Cobb	13	Talbot	1
Coffee	1	Tattnall	2
Colquitt	2	Taylor	1
Decatur	1	Union	1
DeKalb	2	Walton	3
Dougherty	1	White	1
Douglas	2	Whitfield	2
Elbert	1	Wilkes	1
Emanuel	2		
Fayette	2		
Forsyth	4		
Fulton	26		
Glynn	2		
Grady	1		
Gwinnett	9		
Habersham	1		
Hall	3		
Henry	1		
Houston	3		
Jeff Davis	1		
Jefferson	1		
Laurens	2		
Lincoln	1		
Mitchell	2		

Exhibit 3 Geographic location of lender respondents (National)

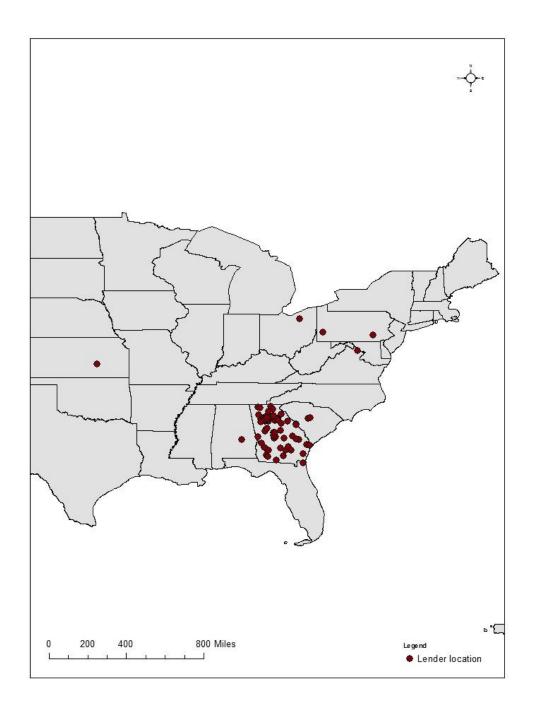
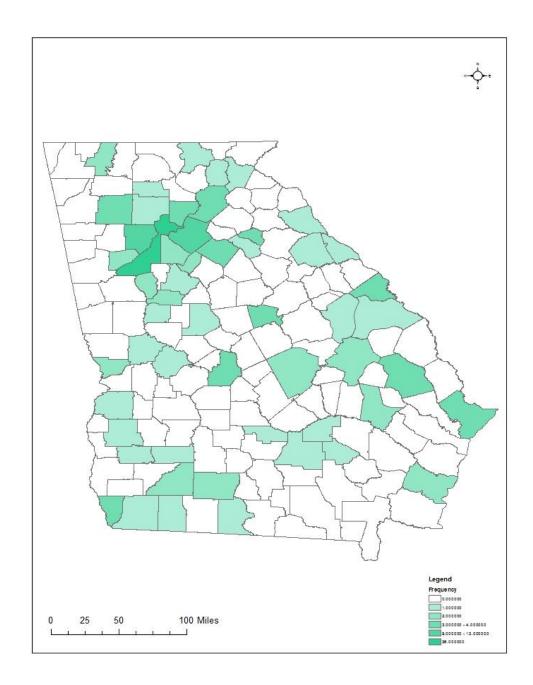


Exhibit 4 Geographic distribution of lender respondents (Georgia)

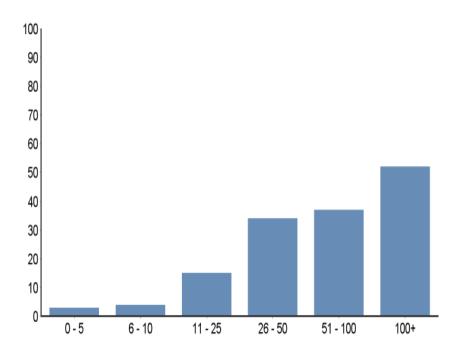


Notes Geographically the sample of lenders office locations is robust covering 55 counties in Georgia and offices located outside of Georgia.

Loan Volume (Georgia)

Q4. Approximately how many loans secured by properties located in Georgia requiring appraisals were you involved in processing during 2014?

#	Answer	Response	%
1	0 - 5	3	2.07%
2	6 - 10	4	2.76%
3	11 - 25	15	10.34%
4	26 - 50	34	23.45%
5	51 - 100	37	25.52%
6	100+	52	35.86%
	Total	145	100.00%



Notes Approximately 61 percent of respondents were involved in more than 50 loans secured by properties located in Georgia requiring appraisals during 2014.

Percentage of Appraisals Ordered Directly from an Appraiser

Q5. Of the loans you worked on in 2014 requiring appraisals, what percentage of them were ordered directly from a licensed real estate appraiser? (i.e. not from an appraisal management company)

#	Answer	Bar	Response	%
1	I was not involved in ordering residential real estate appraisals (You will be directed to the end of the survey.)	ı	16	11.03%
2	25% or less were ordered directly from licensed real estate appraisers	I	8	5.52%
3	26% - 50% were ordered directly from licensed real estate appraisers	I	6	4.14%
4	51% - 75% were ordered directly from licensed real estate appraisers	I	7	4.83%
5	76% - 99% were ordered directly from licensed real estate appraisers	I	11	7.59%
6	All - 100% were ordered directly from licensed real estate appraisers		48	33.10%
7	0% were ordered directly from licensed real estate appraisers (100% routed through AMCs). (You will be directed to the end of the survey.)		49	33.79%
	Total		145	100.00%

Notes Approximately 55 percent of participants reported residential appraisals were ordered and paid for directly by non-AMC clients or lenders, while approximately 34 percent of respondents completed appraisals exclusively for AMCs. Eleven percent of respondents were not involved in ordering residential real estate appraisals and were directed to the end of the survey.

Geographic Location of Appraisals

Q6. In which of the following MSAs or non-MSA regions did you order appraisals in 2014?

Region	Resp	onse %
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)	39	20.10%
Augusta MSA (Burke, Columbia, McDuffie, Richmond)	8	4.12%
Savannah MSA (Bryan, Chatham, Effingham)	11	5.67%
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)	7	3.61%
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)	12	6.19%
Gainesville MSA (Hall)	12	6.19%
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)	9	4.64%
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)	5	2.58%
Dalton MSA (Murray, Whitfield)	6	3.09%
Brunswick MSA (Brantley, Glynn, McIntosh)	7	3.61%
Rome MSA (Floyd)	4	2.06%
Hinesville-Fort Stewart MSA (Liberty, Long)	7	3.61%
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)	6	3.09%
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)	9	4.64%
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)	13	6.70%
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)	5	2.58%
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)	9	4.64%
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)	11	5.67%

Athens MSA (Clarke, Madison, Oconee, Oglethorpe)	13	6.70%
Chattanooga MSA (Catoosa, Dade, Walker)	1	0.52%
Total	194	0.52%

Notes Respondents ordered appraisals on properties located in all twenty of the MSA and non-MSA regions. Approximately 20 percent of responses were from the Atlanta MSA, followed by approximately 7 percent in both the Central-East non-MSA and Athens MSA Regions, respectfully.

Form 1004 (Full appraisal) – Urban Fees by Region

Q7. Form 1004 (Full appraisal) - Urban

	Urban					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	4	381.25	375.00	37.50	350.00	425.00
Athens MSA	5	368.00	365.00	20.80	350.00	400.00
Atlanta MSA	24	380.42	387.50	40.78	300.00	500.00
Augusta MSA	3	366.67	350.00	28.87	350.00	400.00
Brunswick MSA	5	365.00	350.00	37.91	325.00	425.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	3	366.67	350.00	28.87	350.00	400.00
Dalton MSA	4	356.25	350.00	12.50	350.00	375.00
Gainesville MSA	6	350.00	350.00	27.39	300.00	375.00
Hinesville-Fort Stewart MSA	4	393.75	400.00	31.46	350.00	425.00
Macon-Warner Robins MSA	7	378.57	400.00	26.73	350.00	400.00
Rome MSA	2	350.00	350.00	0.00	350.00	350.00
Savannah MSA	6	370.83	350.00	33.23	350.00	425.00
Valdosta MSA	3	375.00	350.00	43.30	350.00	425.00
Central-East non-MSA Region	7	364.29	350.00	24.40	350.00	400.00
Central-West non-MSA Region	3	373.33	395.00	65.26	300.00	425.00
North-East non-MSA Region	2	387.50	387.50	17.68	375.00	400.00
North-West non-MSA Region	1	350.00	350.00		350.00	350.00
South-East non-MSA Region	5	380.00	375.00	32.60	350.00	425.00
South-West non-MSA Region	6	354.17	350.00	40.05	300.00	425.00

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in an urban location has a regional median range of \$350 to \$400, with an overall median of \$350.

Form 1004 (Full appraisal) – Suburban Fees by Region

Q7. Form 1004 (Full appraisal) - Suburban

	Suburban						
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.	
Albany MSA	4	393.75	400.00	31.46	350.00	425.00	
Athens MSA	5	383.00	400.00	23.87	350.00	400.00	
Atlanta MSA	24	374.17	370.00	32.26	300.00	425.00	
Augusta MSA	2	375.00	375.00	35.36	350.00	400.00	
Brunswick MSA	3	366.67	350.00	52.04	325.00	425.00	
Chattanooga MSA	0	-	-	-	-	-	
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00	
Dalton MSA	4	356.25	350.00	12.50	350.00	375.00	
Gainesville MSA	4	337.50	350.00	43.30	275.00	375.00	
Hinesville-Fort Stewart MSA	4	381.25	375.00	37.50	350.00	425.00	
Macon-Warner Robins MSA	6	383.33	400.00	25.82	350.00	400.00	
Rome MSA	1	350.00	350.00		350.00	350.00	
Savannah MSA	5	375.00	350.00	35.36	350.00	425.00	
Valdosta MSA	2	387.50	387.50	53.03	350.00	425.00	
Central-East non-MSA Region	8	362.50	350.00	23.15	350.00	400.00	
Central-West non-MSA Region	3	373.33	395.00	65.26	300.00	425.00	
North-East non-MSA Region	2	400.00	400.00	0.00	400.00	400.00	
North-West non-MSA Region	1	350.00	350.00		350.00	350.00	
South-East non-MSA Region	5	380.00	375.00	32.60	350.00	425.00	
South-West non-MSA Region	6	354.17	350.00	40.05	300.00	425.00	

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in a suburban location has a regional median range of \$350 to \$400, with an overall median of \$350.

Form 1004 (Full appraisal) – Rural Fees by Region

Q7. Form 1004 (Full appraisal) - Rural

	Rural					
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	4	393.75	400.00	31.46	350.00	425.00
Athens MSA	4	366.25	357.50	23.58	350.00	400.00
Atlanta MSA	21	380.48	375.00	44.77	300.00	450.00
Augusta MSA	3	366.67	350.00	28.87	350.00	400.00
Brunswick MSA	3	366.67	350.00	52.04	325.00	425.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00
Dalton MSA	3	358.33	350.00	14.43	350.00	375.00
Gainesville MSA	5	370.00	375.00	64.71	275.00	450.00
Hinesville-Fort Stewart MSA	4	381.25	375.00	37.50	350.00	425.00
Macon-Warner Robins MSA	7	392.86	400.00	18.90	350.00	400.00
Rome MSA	2	425.00	425.00	106.07	350.00	500.00
Savannah MSA	5	375.00	350.00	35.36	350.00	425.00
Valdosta MSA	3	391.67	400.00	38.19	350.00	425.00
Central-East non-MSA Region	8	368.75	350.00	37.20	350.00	450.00
Central-West non-MSA Region	3	373.33	395.00	65.26	300.00	425.00
North-East non-MSA Region	4	425.00	425.00	64.55	350.00	500.00
North-West non-MSA Region	2	400.00	400.00	70.71	350.00	450.00
South-East non-MSA Region	8	381.25	362.50	39.53	350.00	450.00
South-West non-MSA Region	10	367.50	350.00	64.60	250.00	500.00

Notes The typical residential appraisal fee for a Form 1004 - Full Appraisal in a rural location has a regional median range of \$350 to \$425, with an overall median of \$365.

Form 1004 FHA (Full appraisal for FHA) – Urban Fees by Region

Q8. Form 1004 FHA (Full appraisal for FHA) - Urban

			U	Irban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	387.50	387.50	53.03	350.00	425.00
Athens MSA	5	375.00	375.00	25.00	350.00	400.00
Atlanta MSA	16	401.56	400.00	30.91	350.00	450.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	2	400.00	400.00	35.36	375.00	425.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00
Dalton MSA	2	430.00	430.00	113.14	350.00	510.00
Gainesville MSA	2	375.00	375.00	0.00	375.00	375.00
Hinesville-Fort Stewart MSA	3	408.33	400.00	14.43	400.00	425.00
Macon-Warner Robins MSA	5	390.00	400.00	22.36	350.00	400.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	3	391.67	400.00	38.19	350.00	425.00
Valdosta MSA	2	387.50	387.50	53.03	350.00	425.00
Central-East non-MSA Region	3	383.33	400.00	28.87	350.00	400.00
Central-West non-MSA Region	3	390.00	395.00	37.75	350.00	425.00
North-East non-MSA Region	2	387.50	387.50	17.68	375.00	400.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	2	400.00	400.00	35.36	375.00	425.00
South-West non-MSA Region	2	387.50	387.50	53.03	350.00	425.00

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in an urban location has a regional median range of \$350 to \$430, with an overall median of \$400.

Form 1004 FHA (Full appraisal for FHA) – Suburban Fees by Region

Q8. Form 1004 FHA (Full appraisal for FHA) - Suburban

	Suburban							
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.		
Albany MSA	3	391.67	400.00	38.19	350.00	425.00		
Athens MSA	3	383.33	400.00	28.87	350.00	400.00		
Atlanta MSA	13	405.77	400.00	30.88	350.00	450.00		
Augusta MSA	1	350.00	350.00	-	350.00	350.00		
Brunswick MSA	1	425.00	425.00	-	425.00	425.00		
Chattanooga MSA	0	-	-	-	-	-		
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00		
Dalton MSA	2	430.00	430.00	113.14	350.00	510.00		
Gainesville MSA	1	375.00	375.00	-	375.00	375.00		
Hinesville-Fort Stewart MSA	3	391.67	400.00	38.19	350.00	425.00		
Macon-Warner Robins MSA	5	390.00	400.00	22.36	350.00	400.00		
Rome MSA	0	-	-	-	-	-		
Savannah MSA	3	391.67	400.00	38.19	350.00	425.00		
Valdosta MSA	2	387.50	387.50	53.03	350.00	425.00		
Central-East non-MSA Region	3	383.33	400.00	28.87	350.00	400.00		
Central-West non-MSA Region	3	390.00	395.00	37.75	350.00	425.00		
North-East non-MSA Region	1	400.00	400.00	-	400.00	400.00		
North-West non-MSA Region	0	-	-	-	-	-		
South-East non-MSA Region	2	400.00	400.00	35.36	375.00	425.00		
South-West non-MSA Region	2	387.50	387.50	53.03	350.00	425.00		

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in a suburban location has a regional median range of \$350 to \$430, with an overall median of \$400.

Form 1004 FHA (Full appraisal for FHA) – Rural Fees by Region

Q8. Form 1004 FHA (Full appraisal for FHA) - Rural

			F	Rural		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	387.50	387.50	53.03	350.00	425.00
Athens MSA	3	383.33	400.00	28.87	350.00	400.00
Atlanta MSA	12	402.08	400.00	36.08	350.00	450.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	1	425.00	425.00	-	425.00	425.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	0	-	-	-	-	-
Dalton MSA	2	430.00	430.00	113.14	350.00	510.00
Gainesville MSA	1	375.00	375.00		375.00	375.00
Hinesville-Fort Stewart MSA	3	391.67	400.00	38.19	350.00	425.00
Macon-Warner Robins MSA	5	400.00	400.00	35.36	350.00	450.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	3	391.67	400.00	38.19	350.00	425.00
Valdosta MSA	2	387.50	387.50	53.03	350.00	425.00
Central-East non-MSA Region	3	400.00	400.00	50.00	350.00	450.00
Central-West non-MSA Region	3	390.00	395.00	37.75	350.00	425.00
North-East non-MSA Region	1	400.00	400.00	-	400.00	400.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	3	416.67	425.00	38.19	375.00	450.00
South-West non-MSA Region	3	391.67	400.00	38.19	350.00	425.00

Notes The typical residential appraisal fee for a Form 1004 FHA - Full Appraisal for FHA in a rural location has a regional median range of \$350 to \$430, with an overall median of \$400.

Form 1025 ((1-4 units) residential income property) – Urban Fees by Region

Q9. Form 1025 (Small (1-4 units) residential income property appraisal) – Urban

			L	Irban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	425.00	425.00	106.07	350.00	500.00
Athens MSA	4	422.50	437.50	51.07	350.00	465.00
Atlanta MSA	18	500.83	500.00	123.66	350.00	850.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	3	475.00	500.00	43.30	425.00	500.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	437.50	437.50	88.39	375.00	500.00
Dalton MSA	1	350.00	350.00	-	350.00	350.00
Gainesville MSA	3	475.00	425.00	108.97	400.00	600.00
Hinesville-Fort Stewart MSA	2	450.00	450.00	70.71	400.00	500.00
Macon-Warner Robins MSA	5	430.00	400.00	67.08	350.00	500.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	2	425.00	425.00	106.07	350.00	500.00
Valdosta MSA	2	425.00	425.00	106.07	350.00	500.00
Central-East non-MSA Region	5	380.00	350.00	67.08	350.00	500.00
Central-West non-MSA Region	3	431.67	400.00	59.23	395.00	500.00
North-East non-MSA Region	2	462.50	462.50	53.03	425.00	500.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	3	341.67	375.00	177.36	150.00	500.00
South-West non-MSA Region	3	400.00	350.00	86.60	350.00	500.00

Notes The typical residential appraisal fee for a Form 1025 - Small (1-4 units) residential income property appraisal in a urban location has a regional median range of \$350 to \$500, with an overall median of \$425. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1025 ((1-4 units) residential income property) – Suburban Fees by Region

Q9. Form 1025 (Small (1-4 units) residential income property appraisal) – Suburban

			Sul	burban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	425.00	425.00	106.07	350.00	500.00
Athens MSA	3	421.67	450.00	62.52	350.00	465.00
Atlanta MSA	17	480.29	465.00	133.67	350.00	850.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	2	500.00	500.00	0.00	500.00	500.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	437.50	437.50	88.39	375.00	500.00
Dalton MSA	1	350.00	350.00	-	350.00	350.00
Gainesville MSA	2	500.00	500.00	141.42	400.00	600.00
Hinesville-Fort Stewart MSA	2	425.00	425.00	106.07	350.00	500.00
Macon-Warner Robins MSA	5	430.00	400.00	67.08	350.00	500.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	2	425.00	425.00	106.07	350.00	500.00
Valdosta MSA	2	425.00	425.00	106.07	350.00	500.00
Central-East non-MSA Region	6	375.00	350.00	61.24	350.00	500.00
Central-West non-MSA Region	3	431.67	400.00	59.23	395.00	500.00
North-East non-MSA Region	1	500.00	500.00	-	500.00	500.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	3	341.67	375.00	177.36	150.00	500.00
South-West non-MSA Region	3	400.00	350.00	86.60	350.00	500.00

Notes The typical residential appraisal fee for a Form 1025 - Small (1-4 units) residential income property appraisal in a suburban location has a regional median range of \$350 to \$500, with an overall median of \$400. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1025 ((1-4 units) residential income property) – Rural Fees by Region

Q9. Form 1025 (Small (1-4 units) residential income property appraisal) – Rural

			F	Rural		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	3	416.67	400.00	76.38	350.00	500.00
Athens MSA	3	421.67	450.00	62.52	350.00	465.00
Atlanta MSA	15	487.67	450.00	149.45	350.00	850.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	2	500.00	500.00	0.00	500.00	500.00
Chattanooga MSA	6	375.00	350.00	61.24	350.00	500.00
Columbus MSA	3	431.67	400.00	59.23	395.00	500.00
Dalton MSA	0	-	-	-	-	-
Gainesville MSA	0	-	-	-	-	-
Hinesville-Fort Stewart MSA	1	350.00	350.00	-	350.00	350.00
Macon-Warner Robins MSA	2	500.00	500.00	141.42	400.00	600.00
Rome MSA	2	425.00	425.00	106.07	350.00	500.00
Savannah MSA	5	440.00	450.00	65.19	350.00	500.00
Valdosta MSA	1	500.00	500.00	-	500.00	500.00
Central-East non-MSA Region	1	450.00	450.00	-	450.00	450.00
Central-West non-MSA Region	0	-	-	-	-	-
North-East non-MSA Region	2	425.00	425.00	106.07	350.00	500.00
North-West non-MSA Region	5	385.00	400.00	114.02	200.00	500.00
South-East non-MSA Region	7	414.29	400.00	69.01	350.00	500.00
South-West non-MSA Region	3	416.67	400.00	76.38	350.00	500.00

Notes The typical residential appraisal fee for a Form 1025- Small (1-4 units) residential income property appraisal in a rural location has a regional median range of \$350 to \$500, with an overall median of \$425. It is noted that this type of property has a large standard deviation and some consideration should be given to the observed minimum and maximum for each region.

Form 1073 (Individual condominium unit appraisal) – Urban Fees by Region Q10. Form 1073 (Individual condominium unit appraisal) – Urban

			L	Jrban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	375.00	375.00	35.36	350.00	400.00
Athens MSA	5	378.00	375.00	21.97	350.00	400.00
Atlanta MSA	12	385.83	400.00	48.89	250.00	450.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	3	350.00	350.00	50.00	300.00	400.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00
Dalton MSA	2	362.50	362.50	17.68	350.00	375.00
Gainesville MSA	1	375.00	375.00	-	375.00	375.00
Hinesville-Fort Stewart MSA	3	383.33	400.00	28.87	350.00	400.00
Macon-Warner Robins MSA	4	400.00	375.00	70.71	350.00	500.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	350.00	350.00	40.82	300.00	400.00
Valdosta MSA	2	375.00	375.00	35.36	350.00	400.00
Central-East non-MSA Region	3	366.67	350.00	28.87	350.00	400.00
Central-West non-MSA Region	2	397.50	397.50	3.54	395.00	400.00
North-East non-MSA Region	1	400.00	400.00	-	400.00	400.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	3	375.00	375.00	25.00	350.00	400.00
South-West non-MSA Region	2	375.00	375.00	35.36	350.00	400.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in an urban location has a regional median range of \$350 to \$400, with an overall median of \$375.

$Form\ 1073\ (Individual\ condominium\ unit\ appraisal) - Suburban\ Fees\ by\ Region$

Q10. Form 1073 (Individual condominium unit appraisal) – Suburban

			Su	burban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	2	375.00	375.00	35.36	350.00	400.00
Athens MSA	3	371.67	365.00	25.66	350.00	400.00
Atlanta MSA	11	407.27	400.00	39.52	365.00	500.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	3	350.00	350.00	50.00	300.00	400.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	375.00	375.00	35.36	350.00	400.00
Dalton MSA	2	362.50	362.50	17.68	350.00	375.00
Gainesville MSA	1	375.00	375.00	-	375.00	375.00
Hinesville-Fort Stewart MSA	3	383.33	400.00	28.87	350.00	400.00
Macon-Warner Robins MSA	4	400.00	375.00	70.71	350.00	500.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	350.00	350.00	40.82	300.00	400.00
Valdosta MSA	2	375.00	375.00	35.36	350.00	400.00
Central-East non-MSA Region	4	362.50	350.00	25.00	350.00	400.00
Central-West non-MSA Region	2	397.50	397.50	3.54	395.00	400.00
North-East non-MSA Region	1	400.00	400.00	-	400.00	400.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	3	375.00	375.00	25.00	350.00	400.00
South-West non-MSA Region	2	375.00	375.00	35.36	350.00	400.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in a suburban location has a regional median range of \$350 to \$400, with an overall median of \$375.

Form 1073 (Individual condominium unit appraisal) – Rural Fees by Region Q10. Form 1073 (Individual condominium unit appraisal) – Rural

				Rural		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	3	433.33	400.00	104.08	350.00	550.00
Athens MSA	3	371.67	365.00	25.66	350.00	400.00
Atlanta MSA	9	396.11	400.00	30.29	350.00	450.00
Augusta MSA	1	350.00	350.00	-	350.00	350.00
Brunswick MSA	3	350.00	350.00	50.00	300.00	400.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	0	-	-	-	-	-
Dalton MSA	2	362.50	362.50	17.68	350.00	375.00
Gainesville MSA	1	375.00	375.00	-	375.00	375.00
Hinesville-Fort Stewart MSA	3	383.33	400.00	28.87	350.00	400.00
Macon-Warner Robins MSA	4	412.50	400.00	62.92	350.00	500.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	350.00	350.00	40.82	300.00	400.00
Valdosta MSA	3	433.33	400.00	104.08	350.00	550.00
Central-East non-MSA Region	4	362.50	350.00	25.00	350.00	400.00
Central-West non-MSA Region	2	397.50	397.50	3.54	395.00	400.00
North-East non-MSA Region	2	425.00	425.00	35.36	400.00	450.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	5	405.00	375.00	83.67	350.00	550.00
South-West non-MSA Region	3	416.67	400.00	76.38	350.00	500.00

Notes The typical residential appraisal fee for a Form 1073 - Individual condominium unit appraisal in a rural location has a regional median range of \$350 to \$425, with an overall median of \$398.

Form 2055 (Exterior-only inspection appraisal) – Urban Fees by Region

Q11. Form 2055 (Exterior-only inspection appraisal) - Urban

				Urban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	3	266.67	250.00	28.87	250.00	300.00
Athens MSA	2	262.50	262.50	123.74	175.00	350.00
Atlanta MSA	15	261.67	250.00	39.94	200.00	350.00
Augusta MSA	1	175.00	175.00	-	175.00	175.00
Brunswick MSA	3	250.00	250.00	25.00	225.00	275.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	287.50	287.50	17.68	275.00	300.00
Dalton MSA	1	300.00	300.00	-	300.00	300.00
Gainesville MSA	3	283.33	300.00	28.87	250.00	300.00
Hinesville-Fort Stewart MSA	3	258.33	250.00	14.43	250.00	275.00
Macon-Warner Robins MSA	6	266.67	275.00	60.55	200.00	350.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	262.50	262.50	32.27	225.00	300.00
Valdosta MSA	2	250.00	250.00	0.00	250.00	250.00
Central-East non-MSA Region	6	250.00	262.50	52.44	150.00	300.00
Central-West non-MSA Region	3	248.33	250.00	47.52	200.00	295.00
North-East non-MSA Region	1	300.00	300.00	-	300.00	300.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	5	240.00	250.00	57.55	150.00	300.00
South-West non-MSA Region	4	262.50	262.50	14.43	250.00	275.00

Notes The typical residential appraisal fee for a Form 2055 - Exterior-only inspection appraisal in an urban location has a regional median range of \$175 to \$300, with an overall median of \$250.

Form 2055 (Exterior-only inspection appraisal) – Suburban Fees by Region Q11. Form 2055 (Exterior-only inspection appraisal) - Suburban

			S	uburban		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	3	266.67	250.00	28.87	250.00	300.00
Athens MSA	3	291.67	350.00	101.04	175.00	350.00
Atlanta MSA	15	261.67	250.00	39.94	200.00	350.00
Augusta MSA	1	175.00	175.00	-	175.00	175.00
Brunswick MSA	3	250.00	250.00	25.00	225.00	275.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	2	287.50	287.50	17.68	275.00	300.00
Dalton MSA	1	300.00	300.00	-	300.00	300.00
Gainesville MSA	3	283.33	300.00	28.87	250.00	300.00
Hinesville-Fort Stewart MSA	3	258.33	250.00	14.43	250.00	275.00
Macon-Warner Robins MSA	6	275.00	275.00	52.44	200.00	350.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	262.50	262.50	32.27	225.00	300.00
Valdosta MSA	2	250.00	250.00	0.00	250.00	250.00
Central-East non-MSA Region	7	250.00	250.00	47.87	150.00	300.00
Central-West non-MSA Region	3	248.33	250.00	47.52	200.00	295.00
North-East non-MSA Region	2	287.50	287.50	17.68	275.00	300.00
North-West non-MSA Region	0	-	-	-	-	-
South-East non-MSA Region	5	240.00	250.00	57.55	150.00	300.00
South-West non-MSA Region	4	262.50	262.50	14.43	250.00	275.00

Notes The typical residential appraisal fee for a Form 2055 - Exterior-only inspection appraisal in s suburban location has a regional median range of \$175 to \$350, with an overall median of \$250.

Form 2055 (Exterior-only inspection appraisal) – Rural Fees by Region

Q11. Form 2055 (Exterior-only inspection appraisal) - Rural

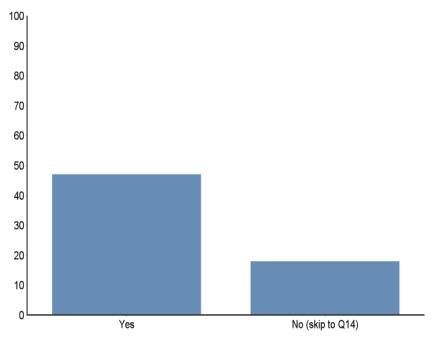
				Rural		
MSA/Non-MSA	N	Average	Median	St. Dev.	Min.	Max.
Albany MSA	4	225.00	250.00	86.60	100.00	300.00
Athens MSA	2	262.50	262.50	123.74	175.00	350.00
Atlanta MSA	14	251.79	250.00	55.00	175.00	400.00
Augusta MSA	1	175.00	175.00	-	175.00	175.00
Brunswick MSA	3	250.00	250.00	25.00	225.00	275.00
Chattanooga MSA	0	-	-	-	-	-
Columbus MSA	0	-	-	-	-	-
Dalton MSA	1	300.00	300.00	-	300.00	300.00
Gainesville MSA	3	316.67	300.00	76.38	250.00	400.00
Hinesville-Fort Stewart MSA	3	258.33	250.00	14.43	250.00	275.00
Macon-Warner Robins MSA	6	275.00	275.00	52.44	200.00	350.00
Rome MSA	0	-	-	-	-	-
Savannah MSA	4	262.50	262.50	32.27	225.00	300.00
Valdosta MSA	3	200.00	250.00	86.60	100.00	250.00
Central-East non-MSA Region	7	250.00	250.00	47.87	150.00	300.00
Central-West non-MSA Region	3	248.33	250.00	47.52	200.00	295.00
North-East non-MSA Region	3	325.00	300.00	66.14	275.00	400.00
North-West non-MSA Region	1	175.00	175.00	-	175.00	175.00
South-East non-MSA Region	7	217.86	225.00	67.26	100.00	300.00
South-West non-MSA Region	5	230.00	250.00	73.74	100.00	275.00

Notes The typical residential appraisal fee for a Form 2055 - Exterior-only inspection appraisal in a rural location has a regional median range of \$175 to \$300, with an overall median of \$250.

Percentage of Lenders that Pay Additional fees for Complex Appraisals

Q12. Does your company typically pay additional or higher fees for appraisals of complex, unique, or very expensive properties?

#	Answer	Response	%
1	Yes	47	72.31%
2	No (skip to Q14)	18	27.69%
	Total	65	100.00%

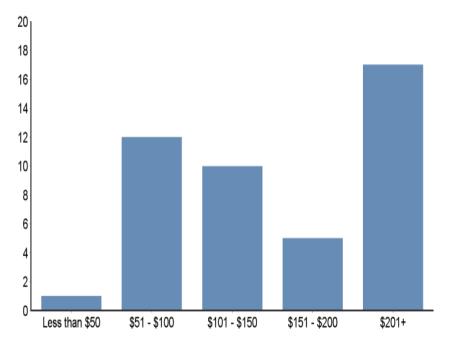


Note Approximately 72 percent of respondents typically pay additional fees for appraisals of complex, unique, or very expensive properties.

Typical Complex Appraisal Fee Increase

Q13. What is the typical fee increase for complex, unique, or very expensive properties that your company pays?

#	Answer	Response	%
1	Less than \$50	1	2.22%
2	\$51 - \$100	12	26.67%
3	\$101 - \$150	10	22.22%
4	\$151 - \$200	5	11.11%
5	\$201+	17	37.78%
	Total	45	100.00%

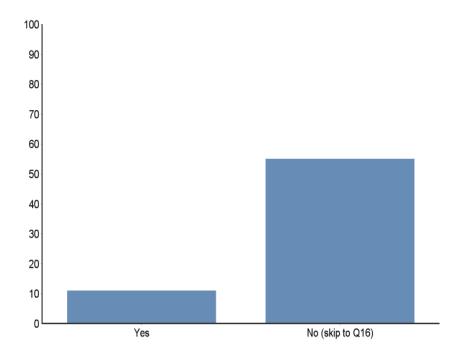


Note The fee increase is more than \$100 according to approximately 71 percent of the respondents.

Percentage of Lenders that pay more based on appraiser education / experience

Q14. Does appraiser education / experience affect your appraisal assignment fees? (i.e., do you pay more to Certified appraisers than Licensed appraisers for the same assignment)

#	Answer	Response	%
1	Yes	11	16.67%
2	No (skip to Q16)	55	83.33%
	Total	66	100.00%

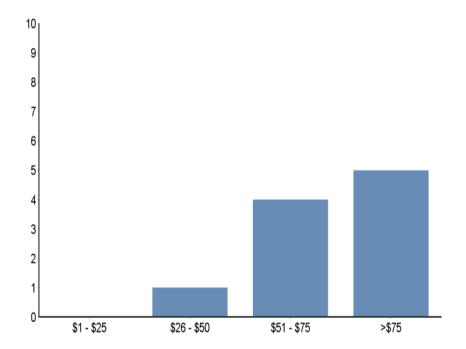


Note Appraiser education / experience does not seem to affect appraisal assignment fees, as only 17 percent of respondents would pay more.

Typical Appraisal Fee Increase for Certified Appraisers

Q15. If your assignment fee varies based on licensing level, what is the typical difference in rate between Certified and Licensed appraisers?

#	Answer	Response	%
1	\$1 - \$25	0	0.00%
2	\$26 - \$50	1	10.00%
3	\$51 - \$75	4	40.00%
4	>\$75	5	50.00%
	Total	10	100.00%



Note With participants reporting a varying fee schedule based on licensing level, 90 percent would pay more than \$50 additional to procure an appraisal from a Certified compared to a Licensed appraiser.

Appraiser Designations and Appraiser Selection or Fees Paid

Q16. Are appraiser designations a factor in appraiser selection or fees paid? (Appraiser designations are provided by national appraiser organizations to recognize experienced appraisers who have taken advanced education courses and submitted their work for critical review by their designating organization. The intention of these designations is to provide clients with an easily recognized badge of distinction for appraisers who strive for excellence in the appraisal profession).

#	Answer	Bar	Response	%
2	No - Assignment fees are based on the specific property and the same fee is proffered to any qualified appraiser		44	66.67%
3	Yes - Appraisers with designations are preferred for assignments and the proffered fee for an assignment is typically higher for a designated appraiser as compared to an undesignated appraiser.	ı	13	19.70%
6	No - Assignment fees don't vary between designated and undesignated appraisers, but appraisers with designations are given preference over undesignated appraisers when placing an assignment.	I	9	13.64%
	Total		66	100.00%

Note Appraiser designations seem to have an impact on appraisal fees and selection. 20 percent of respondents report a higher proffered fee for appraisals completed by designated appraisers, and an additional 14 percent report having a preference for designated appraisers.

References

CFPB Consumer Laws and Regulations, Truth in Lending Act (TILA) http://files.consumerfinance.gov/f/201308_cfpb_tila-narrative-exam-procedures.pdf

Dodd-Frank Wall Street Reform and Consumer Protection Act, Public Law 111-203—July 21, 2010, Title XIV Mortgage Reform and Anti-Predatory Lending Act, Subtitle F—Appraisal Activities, Section 1472 Appraisal Independence Requirements, (i) Customary and Reasonable Fee.

CFPB Consumer Laws and Regulations, Truth in Lending Act (TILA) http://files.consumerfinance.gov/f/201308_cfpb_tila-narrative-exam-procedures.pdf

Appraiser Survey



Georgia Residential Appraisal Fee Survey

This survey has been commissioned by the Georgia Real Estate Appraisers Board in order to collect data on "customary and reasonable" appraisal fees paid in 2014 to Georgia appraisers for residential appraisals without the services of an Appraisal Management Company (AMC) as outlined in the federal regulations detailed at:

Title 12 – Banks and Banking
Chapter X – BUREAU OF CONSUMER FINANCIAL PROTECTION
Part 1026 – TRUTH IN LENDING (REGULATION Z)
Sub-part E – Special Rules for Certain Home Mortgage Transactions
Section 1026.42 – Valuation independence

This study will provide statistical evidence of the fees paid by entities for different appraisal assignments on a geographic basis. This survey should take approximately 10 minutes of your time. Your participation is voluntary and all responses are totally confidential, i.e., responses will not be associated with your identity or e-mail address, and will only be released as part of a combined database from all respondents. Following the completion of the survey a summary report will be provided to the Georgia Real Estate Appraisers Board, which will then make the report available to the public. In addition to this survey of appraisers, a survey will be performed on the fees paid by lenders in 2014 for residential appraisals in Georgia without the involvement of an AMC.

Should you have any questions about the survey or need more information, please contact:

Alan Tidwell, Ph.D.
Assistant Professor of Finance
D. Abbott Turner College of Business
Columbus State University
4225 University Avenue
Columbus, GA 31907
(706)-507-8160
atidwell@columbusstate.edu

The completion of this survey implies your consent to participate. Thank you very much for your participation.

- Q1. Did you hold a license in 2014 to conduct residential real estate appraisals in the state of Georgia?
 - Yes
 - No
- Q2. Please indicate your license classification during 2014:
 - · Certified General Appraiser
 - Certified Residential Appraiser
 - Licensed Appraiser
 - Registered Appraiser
- Q3. How many years have you been an appraiser?
 - < 6 years</p>
 - 6 10 years
 - 11 15 years
 - 16 25 years
 - 26+ years
- Q4. Please enter the county for the office location in which you spent the majority of your time in 2014:
- Q5. Approximately how many residential appraisals did you complete in 2014 for properties located in Georgia?
 - 0 25
 - 26 50
 - 51 100
 - 101 250
 - 251+
- Q6. Of the residential appraisals you completed in 2014 approximately what percentage were done directly for clients or lenders, i.e. NOT paid by or involving an appraisal management company (AMC)?
 - 0% ordered and paid for directly by clients or lenders (100% routed through AMCs). (You will be directed to the end of the survey.)
 - 25% or less ordered and paid for directly by clients or lenders
 - 26% 50% ordered and paid for directly by clients or lenders
 - 51% 75% ordered and paid for directly by clients or lenders
 - 76% 99% ordered and paid for directly by clients or lenders
 - All 100% ordered and paid for directly by clients or lenders

Q7. The remainder of the survey will ask for details of typical fees you received in 2014 for residential appraisals ordered and paid for by lenders, buyers, property owners, or other clients. Please DO NOT include any information related to appraisals ordered through or paid by appraisal management companies (AMCs). In which of the following MSAs or non-MSA regions did you perform appraisals in 2014?

- Chattanooga MSA (Catoosa, Dade, Walker)
- Athens MSA (Clarke, Madison, Oconee, Oglethorpe)
- Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)
- Augusta MSA (Burke, Columbia, McDuffie, Richmond)
- Savannah MSA (Bryan, Chatham, Effingham)
- Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)
- Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)
- Gainesville MSA (Hall)
- Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)
- Valdosta MSA (Brooks, Echols, Lanier, Lowndes)
- Dalton MSA (Murray, Whitfield)
- Brunswick MSA (Brantley, Glynn, McIntosh)
- Rome MSA (Floyd)
- Hinesville-Fort Stewart MSA (Liberty, Long)
- North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)
- North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)
- Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)
- Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)
- South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)
- South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)

Q8. In the tables below, please enter the typical appraisal fee you received for residential appraisals completed directly for clients (NOT routed through AMCs) in 2014 for the following types of appraisals:

Form 1004 (Full appraisal)

Form 1004 FHA (Full appraisal for FHA)

Form 1025 (Small (1-4 units) residential income property appraisal)

Form 1073 (Individual condominium unit appraisal)

Form 2055 (Exterior-only inspection appraisal)

Please input the typical appraisal fees you received for properties in each MSA or non-MSA region in which you completed residential appraisals in 2014 (NOT routed through AMCs). Columns are provided for you to input typical fees for urban, suburban and rural property appraisals, as applicable, for each MSA or non-MSA region. (If

fees for urban, suburban and rural properties are the same for a particular MSA or non-MSA region, please enter that amount in each of the columns).

Form 1004 (Full Appraisal)

Typical residential appraisal fees received on appraisals not routed through AMCs in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA			

(Liberty, Long)		
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)		
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q9. Form 1004 FHA (Full Appraisal for FHA) Typical residential appraisal fees received on appraisals not routed through AMCs in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)			

North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q10. Form 1025 (Small residential income property: 1-4 units) Typical residential appraisal fees received on appraisals not routed through AMCs in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)			

North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q11. Form 1073 (Individual condominium unit appraisal) Typical residential appraisal fees received on appraisals not routed through AMCs in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)			

North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q12. Form 2055 (Exterior – only inspection appraisal) Typical residential appraisal fees received on appraisals not routed through AMCs in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)			

North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q13. Do you typically charge additional fees for appraisals of complex, unique, or very expensive properties?

- Yes
- No (skip to Q15)

Q14. What is the typical fee increase for complex, unique, or very expensive properties?

- Less than \$50
- \$51 \$100
- \$101 \$150
- \$151 \$200
- \$201+

Georgia Real Estate Appraisers Board Appraisal Fee Study

Q15. Do you currently hold a designation from a national appraiser organization? (Appraiser designations are provided by national appraiser organizations to recognize experienced appraisers who have taken advanced education courses and submitted their work for critical review by their designating organization).

- Yes
- No

Q16. If you answered Yes above, please select all appraisal organizations that apply.

- American Society of Appraisers
- Appraisal Institute
- International Right of Way Association
- National Association of Independent Fee Appraisers
- National Association of Real Estate Appraisers
- National Residential Appraisers Institute
- Other (please specify) _______

Lender Survey



Georgia Residential Appraisal Fee Survey

This survey has been commissioned by the Georgia Real Estate Appraisers Board in order to collect data on "customary and reasonable" appraisal fees paid in 2014 to Georgia appraisers for residential appraisals without the services of an Appraisal Management Company (AMC) as outlined in the federal regulations detailed at:

Title 12 – Banks and Banking
Chapter X – BUREAU OF CONSUMER FINANCIAL PROTECTION
Part 1026 – TRUTH IN LENDING (REGULATION Z)
Sub-part E – Special Rules for Certain Home Mortgage Transactions
Section 1026.42 – Valuation independence

This study will provide statistical evidence of the fees paid by entities for different appraisal assignments on a geographic basis.

This survey should take approximately 10 minutes of your time. Your participation is voluntary and all responses are totally confidential, i.e., responses will not be associated with your identity or e-mail address, and will only be released as part of a combined database from all respondents. Following the completion of the survey a summary report will be provided to the Georgia Real Estate Appraisers Board, which will then make the report available to the public.

In addition to this survey of lenders, a similar survey will be sent to appraisers for residential appraisals in Georgia without the involvement of an AMC performed in 2014. Should you have any questions about the survey or need more information, please contact:

Alan Tidwell, Ph.D.
Assistant Professor of Finance
D. Abbott Turner College of Business
Columbus State University4225 University Avenue
Columbus, GA 31907
(706)-507-8160
atidwell@columbusstate.edu

The completion of this survey implies your consent to participate. Thank you very much for your participation.

Georgia Real Estate Appraisers Board Appraisal Fee Study

- Q1. Please indicate your position/occupation during 2014:
 - Staff person or assistant in loan department
 - · Loan officer
 - Loan department manager
 - Administrator
 - Other
- Q2. Please select the description that BEST describes your employer/company in 2014:
 - A bank with offices/branches in one county
 - A bank with offices/branches in multiple counties of Georgia
 - A bank with offices/branches in multiple states
 - A mortgage lending company with offices/branches in one county
 - A mortgage lending company with offices/branches in multiple counties of Georgia
 - A mortgage lending company with offices/branches in multiple states
 - Other (please specify) _______
- Q3. Please enter the county for the office location in which you spent the majority of your time in 2014:
- Q4. Approximately how many loans secured by properties located in Georgia requiring appraisals were you involved in processing during 2014?
 - 0-5
 - 6 10
 - 11 25
 - 26 50
 - 51 100
 - 100+
- Q5. Of the loans you worked on in 2014 requiring appraisals, what percentage of them were ordered directly from a licensed real estate appraiser? (i.e. not from an appraisal management company)
 - I was not involved in ordering residential real estate appraisals (You will be directed to the end of the survey.)
 - 0% were ordered directly from licensed real estate appraisers (100% routed through AMCs). (You will be directed to the end of the survey.)
 - 25% or less were ordered directly from licensed real estate appraisers
 - 26% 50% were ordered directly from licensed real estate appraisers
 - 51% 75% were ordered directly from licensed real estate appraisers
 - 76% 99% were ordered directly from licensed real estate appraisers
 - All 100% were ordered directly from licensed real estate appraisers

Q6. The remainder of the survey will ask for details of typical fees paid in 2014 for appraisals ordered directly from independent licensed real estate appraisers. Please DO NOT include any information related to appraisals ordered through appraisal management companies (AMCs). In which of the following MSAs or non-MSA regions did you order appraisals in 2014?

- Chattanooga MSA (Catoosa, Dade, Walker)
- Athens MSA (Clarke, Madison, Oconee, Oglethorpe)
- Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)
- Augusta MSA (Burke, Columbia, McDuffie, Richmond)
- Savannah MSA (Bryan, Chatham, Effingham)
- Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)
- Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)
- Gainesville MSA (Hall)
- Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)
- Valdosta MSA (Brooks, Echols, Lanier, Lowndes)
- Dalton MSA (Murray, Whitfield)
- Brunswick MSA (Brantley, Glynn, McIntosh)
- Rome MSA (Floyd)
- Hinesville-Fort Stewart MSA (Liberty, Long)
- North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)
- North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)
- Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)
- Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)
- South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)
- South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)

Q7. In the tables below, please enter the typical appraisal fee paid directly to licensed real estate appraisers (NOT routed through AMCs) in 2014 for the following types of appraisals:

Form 1004 (Full appraisal)

Form 1004 FHA (Full appraisal for FHA)

Form 1025 (Small (1-4 units) residential income property appraisal)

Form 1073 (Individual condominium unit appraisal)

Form 2055 (Exterior-only inspection appraisal)

Please input the typical fees for properties in each MSA or non-MSA region for which you handled loans (NOT routed through AMCs). Columns are provided for you to input typical fees for urban, suburban and rural property

appraisals, as applicable, for each MSA or non-MSA region. (If fees for urban, suburban and rural properties are the same for a particular MSA or non-MSA region, please enter that amount in each of the columns).

Form 1004 (Full Appraisal)

Typical residential appraisal fees paid directly to licensed appraisers in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA			

(Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)			
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)			
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)			
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)			
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)			
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)			
Q8. Form 1004 FHA (Full Appra Typical residential appraisal fee dollar signs necessary).		raisers in 2014. (Please enter	numbers only – no
	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			

Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)		
Augusta MSA (Burke, Columbia, McDuffie, Richmond)		
Savannah MSA (Bryan, Chatham, Effingham)		
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)		
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)		
Gainesville MSA (Hall)		
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)		
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)		
Dalton MSA (Murray, Whitfield)		
Brunswick MSA (Brantley, Glynn, McIntosh)		
Rome MSA (Floyd)		
Hinesville-Fort Stewart MSA (Liberty, Long)		
North-West non-MSA Region (Chattooga, Fannin, Gilmer, Gordon, Polk)		
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		

Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q9. Form 1025 (Small residential income property: 1-4 units)

Typical residential appraisal fees paid directly to licensed appraisers in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin,			

Gilmer, Gordon, Polk)		
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q10. Form 1073 (Individual condominium unit appraisal)

Typical residential appraisal fees paid directly to licensed appraisers in 2014. (Please enter numbers only – no dollar signs necessary.)

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin,			

Gilmer, Gordon, Polk)		
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q11. Form 2055 (Exterior – only inspection appraisal)

Typical residential appraisal fees paid directly to licensed appraisers in 2014. (Please enter numbers only – no dollar signs necessary).

	Urban	Suburban	Rural
Chattanooga MSA (Catoosa, Dade, Walker)			
Athens MSA (Clarke, Madison, Oconee, Oglethorpe)			
Atlanta MSA (Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Putnam, Rockdale, Spalding, Walton)			
Augusta MSA (Burke, Columbia, McDuffie, Richmond)			
Savannah MSA (Bryan, Chatham, Effingham)			
Columbus MSA (Chattahoochee, Harris, Marion, Muscogee)			
Macon-Warner Robins MSA (Jones, Monroe, Macon, Bibb, Crawford, Twiggs, Peach, Houston, Pulaski)			
Gainesville MSA (Hall)			
Albany MSA (Baker, Dougherty, Lee, Terrell, Worth)			
Valdosta MSA (Brooks, Echols, Lanier, Lowndes)			
Dalton MSA (Murray, Whitfield)			
Brunswick MSA (Brantley, Glynn, McIntosh)			
Rome MSA (Floyd)			
Hinesville-Fort Stewart MSA (Liberty, Long)			
North-West non-MSA Region (Chattooga, Fannin,			

Gilmer, Gordon, Polk)		
North-East non-MSA Region (Banks, Elbert, Franklin, Greene, Habersham, Hart, Jackson, Lincoln, Lumpkin, Morgan, Rabun, Stephens, Taliaferro, Towns, Union, White, Wilkes)		
Central-East non-MSA Region (Baldwin, Bleckley, Bulloch, Candler, Dodge, Emanuel, Evans, Glascock, Hancock, Jefferson, Jenkins, Johnson, Laurens, Montgomery, Screven, Tattnall, Telfair, Toombs, Treutlen, Warren, Washington, Wheeler, Wilkinson)		
Central-West non-MSA Region (Schley, Talbot, Taylor, Troup, Upson)		
South-East non-MSA Region (Appling, Atkinson, Bacon, Ben Hill, Berrien, Camden, Charlton, Clinch, Coffee, Cook, Irwin, Jeff Davis, Pierce, Tift, Turner, Ware, Wayne, Wilcox)		
South-West non-MSA Region (Calhoun, Clay, Colquitt, Crisp, Decatur, Dooly, Early, Grady, Miller, Mitchell, Quitman, Randolph, Seminole, Stewart, Sumter, Thomas, Webster)		

Q12. Does your company typically pay additional or higher fees for appraisals of complex, unique, or very expensive properties?

- Yes
- No (skip to Q14)

Q13. What is the typical fee increase for complex, unique, or very expensive properties that your company pays?

- Less than \$50
- \$51 \$100
- \$101 \$150
- \$151 \$200
- \$201+

Georgia Real Estate Appraisers Board Appraisal Fee Study

Q14. Does appraiser education / experience affect your appraisal assignment fees? (i.e., do you pay more to Certified appraisers than Licensed appraisers for the same assignment)

- Yes
- No (skip to Q16)

Q15. If your assignment fee varies based on licensing level, what is the typical difference in rate between Certified and Licensed appraisers?

- \$1 \$25
- \$26 \$50
- \$51 \$75
- >\$75

Q16. Are appraiser designations a factor in appraiser selection or fees paid? (Appraiser designations are provided by national appraiser organizations to recognize experienced appraisers who have taken advanced education courses and submitted their work for critical review by their designating organization. The intention of these designations is to provide clients with an easily recognized badge of distinction for appraisers who strive for excellence in the appraisal profession).

Yes - Appraisers with designations are preferred for assignments and the proffered fee for an assignment is typically higher for a designated appraiser as compared to an undesignated appraiser.

No - Assignment fees are based on the specific property and the same fee is proffered to any qualified appraiser

No - Assignment fees don't vary between designated and undesignated appraisers, but appraisers with designations are given preference over undesignated appraisers when placing an assignment.